



# **An evaluation of financial distress prediction measures for listed companies in South Africa**

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**Abstract:** The need for additional measures of financial distress for listed companies is tantamount and stems from the ever-increasing number of business failures in South Africa's current economic climate. This study investigates the prediction capabilities of using liquidity financial ratios, as a method of predicting financial distress and investigates the effect of combining that analysis with a secondary measure, in an attempt to increase the ability of predicting financial distress. This is done by calculating and contrasting the liquidity financial ratios and Ohlson O-scores of forty companies with each other, in order to determine any relevant patterns or differences. These forty companies were divided into two groups of twenty companies, in one group the top 20 listed companies on the JSE and in group two, twenty companies that have been delisted or liquidated within the years of 2015-2017.

The financial statements of each company for the three years under scrutiny (top 20 companies) or the three years prior to delisting or liquidation (delisted companies) were used as basis for the calculations of the five primary liquidity ratios and the Ohlson O-score for each company and group.

This study found that the ratios under scrutiny behaved unexpectedly in some cases which can easily confuse the researcher when due care is not given to investigating the problem further. While liquidity ratios do have a strong correlation with showing financial distress, they don't provide a comprehensive prediction model when used in a silo. The addition of Ohlson's O-score as a secondary measure, improved the predictive capabilities of the analysis.

Therefore, this study has found that liquidity financial ratios and Ohlson's O-score analyses provide more accurate financial distress predictions when combined. Further study with a focus on smaller or private businesses should be conducted, in order to refine the process for non-listed companies.

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## Background and Research design

South Africa has seen a rising number of businesses fail under the ever-increasing economic pressure that the country is currently facing (Statistics South Africa, 2018). This has placed the average South African business under extreme strain and has caused the ultimate failure of many organisations. The failure of these organisations has also been paired with multiple, extreme cases of bad corporate governance and fraud (Mangena & Chamisa, 2008) by major players in the South African markets. Many economic factors may be considered as contributing to the rate of business failures. However, situations such as the Value Added Tax hike and rises in fuel prices in 2018, has damaged the average investor's ability to invest in businesses, which has led to the fall in share prices of multiple large organisations such as Shoprite, Mr. Price and Woolworths (Gernetzky, 2019). This situation has led to renewed interest in financial distress and how it can be dealt with.

In the South African context, financial distress is defined by the South African Companies Act (71 of 2008). According to Chapter 6, Section 128(f) of this act, "*financial distress*" can be defined as follows –

- *It would seem unlikely that the company will be able to pay all of its debt as needed or within the six months that follow.*
- Or*
- *It is quite likely that the company will become insolvent within the next six months.*

The financial distress that many firms have faced in the past have been linked to either weak compositions of boards of directors, and little to no practise of accepted corporate governance practices (Elloumi & Gueyié, 2001). Investors and shareholders are forced to be ever more vigilant in their search for prospective investments in the stock market and in private enterprise. Controls are put in place by stock exchanges, such as the JSE, to try to provide a safer option to prospective shareholders and investors in the form of audited financial statements and corporate governance requirements (JSE, 2007).

It can then logically be deduced that a firm that is subject to a comprehensive list of requirements and controls, is not expected to fail. By requiring firms to adhere to these terms, stock exchanges subconsciously lull investors into complacency as, to them, this is proof of the organisation's financial position and its current performance.

The use of audited financial statements can easily provide a false indication of a company's wellbeing (Tassadaq & Malik, 2015), as it is subjected to many accounting policies that can easily be manipulated by the organisation (Ball, 2006). The manipulation of accounting policies includes, but is not limited to, hiding liquidity problems behind the fact that larger amounts of fixed assets belong to the organisation and thus creating the illusion that the current financial position is much better than it truly is (Cagle *et al.*, 2013).

The problem arising from financial statements, and by extension, financial ratios not being completely reliable (Perols & Lougee, 2011), leave investors with little information as to whether or not an investment in a company can be viewed as a sound investment. While taking all of this into consideration, various authors stress that the use of financial ratios remains a key indicator of financial distress (Aziz & Dar, 2006) and that it still shows the possible problems that an organisation faces (Beaver, 1966), even if the statements are adjusted. This is especially true for liquidity ratios in the South African context (Jooste, 2006).

Financial ratios are generally used within the accounting profession and by investors as a way of making financial statements and information more understandable and giving unique information such as comparable parameters and metrics that are easily understandable to most investors, other than simply amounts (O'Connor, 1973). It also gives potential shareholders something against which to measure a company's current performance.

Liquidity ratios remain key among financial ratios. Liquidity is often overlooked, as the lack thereof is easily justified through the ownership of a large amount of assets. It is, however, regarded as one of the cornerstones of a company by Jones (1975). Organisations tend to focus on their accounting profits and operations, and then ignore liquidity as a vital part of an organisation's wellbeing. Yu-Thompson *et al.* (2016) show that adequate control over liquidity ensures greater confidence in the abilities of the management of a company, and less shareholder concern over the misuse of liquidity reserves.

Therefore, it is shown that liquidity plays a crucial role in an organisation's ability to perform (Dharmasena, 2015). Therefore, the question of how to predict the financial distress of companies more reliably in the South African context, must be considered with some urgency. The usefulness of using liquidity as a determinant for financial distress has been established, specifically focusing on liquidity financial ratios. By considering liquidity in a financial distress context, it can be assumed that there is a pattern between so-called successful firms, and a different pattern between unsuccessful firms.

Aziz and Lawson (1989) proposed the concept of combining financial ratios, which has to do with liquidity and other financial distress models, in order to get a more accurate prediction of financial distress by widening the horizon. These included models that have generally been used in the prediction or measurement of financial distress. By combining a model with liquidity ratios, Aziz and Lawson (1989) postulated that more conclusive results can be found than by simply looking at traditional cash flow analyses.

### **1.1.Problem Statement**

As can be deduced from the background provided, financial distress is occurring due to the current economic environment, and this creates unease among shareholders. Organisations tend to fail without much warning, and it appears that the existing measures of predicting or indicating this financial distress leaves stakeholders with a lack of information. If one considers the theoretical functioning of an organisation only, these organisations should not be able to fail, if placed under the amount of controls that they are.

The problem from the current situation is that companies cannot accurately predict when financial distress is unfolding. The unease under shareholders has provided an environment where organisations are under ever-increasing pressure by the public to prove their financial position and provide reasonable assurance as to their longevity. This has led to the need for a measure, or the combination of measures, that will provide some sort of clarity for listed companies in South Africa.

The consideration of whether or not financial distress can be predicted with more reliable measures, through the combination of certain measures, so that the attainment of a more conclusive method becomes possible, needs to be examined.

This leads to the question of whether or not financial distress prediction can be improved by using a combination of both liquidity financial ratios and an existing model.

The use of other models in conjunction with financial ratios has been tested in the past, although no consensus as to the specific model to be used, has been achieved (Dimitras *et al.*, 1996). The model that will provide the best combination with liquidity ratios will have to be determined, for the purpose of predicting financial distress in South African businesses.

## **1.2. Objectives**

### **1.2.1. Primary objective**

As deduced from the problem statement, this study aims to evaluate the prediction properties of liquidity financial ratios, an existing prediction model and whether a combination of measures can be included to improve these properties.

### **1.2.2. Secondary objectives**

In support of the aforementioned objective, secondary objectives have been identified.

The utility of the proposed models will be examined in the literature study (Chapter 2) in order to determine the most relevant model. In the data and results chapter, the aim of the study is to test the utility of each measure with regard to liquidity (3.1) and the measure selected in the literature study (3.2). This will be concluded in the discussion of the results chapter (Chapter 4) where the combination will be attempted in partial address of the primary objective.

## **1.3. Methodology**

### **1.3.1. Research theory and assumptions**

Companies exist because of the need to maximise shareholder wealth therefore ensuring the going concern of the entity (Bainbridge, 1993). Maximising shareholder wealth can be achieved through effective management of the entity and its liquid assets (Karns, 2011). This is the prevalent theory pertaining to all companies but has been expanded upon and challenged in the past by the stakeholder and agency theories.

Stakeholder theory states that the executives of an organisation should consider all parties that have a stake in the organisation when making decisions as this is integral to the organisation's survival (Freeman *et al.*, 2018). Agency theory states that an organisation's executives operate as the agents of the principals (shareholders) and so provide the relevant financial information to the shareholders concerning the organisation's current financial position (Shapiro, 2005).

Investors then examine the financial information and keep the agents accountable for the position the organisation is in, in order to determine whether or not their share value increases (Ross, 1973). This study accepts the agency theory as being most prevalent with regard to the scope of this study, as this study focuses on the acceptability of financial information given by the agents to the principals, and the interpretation thereof to understand financial distress.

The idea of executives being the agents of the shareholders, firstly defines the need for accountability, and secondly, that insight into the possible financial distress of the organisation needs to be provided (van Puyvelde *et al.*, 2012). This can be done by providing the proposed combination of liquidity ratios and an existing model, as it provides investors with a means of measuring the security of their investment in the organisation by being able to assess whether the organisation is experiencing financial distress or not. This will allow the investors (principals) to keep their agents liable and provides insight into whether the agency relationship is functioning effectively or not.

In the case of organisations, as described by agency theory, the most relevant financial information is created in the form of financial statements using accounting rules. These rules are applied to financial ratios and are used for financial analysis. This information needs to be accurate to allow the organisation to pick up any relevant problems (Lennox, 2003). Therefore, the need arises to expand financial analysis beyond simply ratio analysis to provide useful tools for multiple parties, such as analysts, brokers, etc. It can therefore be assumed that since all listed companies have these basic needs and adhere to the same rules, a pattern will exist regardless of industry barriers.

This study is focused on an objective and deductive view of research, this is coupled with a positivistic paradigm, as the data is of a quantitative nature. It will focus on the identification of the best alternative to be selected to solve the problem of the unpredictability of financial distress and aim to combine previous views in the effort of creating a combination of approaches. The data to be gathered is of a strictly objective and impersonal value, as no opinions of any parties will be gathered, indicating a clear focus on pragmatism and stated facts.

The study has been deemed a low risk for ethical considerations because of these approaches to the gathering of the needed data and therefore in-depth analysis of these implications is not included.

This study makes use of an analysis of trends to establish whether or not any patterns between the relevant population and groups, of listed and de-listed companies, can be identified and analysed. Furthermore, this study accepts the limitations of the availability of financial statements of de-listed companies and will take this into consideration for the selection of the population.

### **1.3.2. Literature review**

This study builds on multiple, similar studies, undertaken in many different areas in the world concerned with predicting financial distress, in which financial ratios, and combining them with other models, are specifically used. There are three components to the current study: liquidity financial ratios; the existing models used to predict financial distress; and the combination of these elements to find a conclusive answer. The literature to be studied will start with the utility of liquidity and its predictive capabilities.

This study then looks at the relevant theories of different predictive models, ending off with studies that support the combination of models with liquidity ratios.

#### **1.3.2.1. Liquidity ratio studies**

There are two studies that are most relevant to this study, and will serve as the basis for the arguments in favour of including liquidity as an important measure in financial distress.

Lieu *et al.* (2008) stated that, “financial ratios remain the principle variables for predicting corporate financial distress”. Lieu *et al.* (2008) attempted to create a prediction model for financial distress in all companies by utilising financial ratio analysis and combining it with factors pertaining to non-financial information. This study also affirms the use of the three years prior to financial distress as the base-line period for predicting financial distress. While their study focused on many different ratios, such as solvency, profitability, financial structure, and liquidity as their primary ratios, this study takes a narrower approach by only utilising liquidity ratios to assess financial position and performance. This study also accepts the time restraints of three years, as set out in Lieu *et al.*'s study.

Yu-Thompson *et al.* (2016) measured the liquidity practices of family-run firms against that of listed companies and found that these firms exhibit a higher level of liquidity and lower levels of risks towards their liquid position. The study also emphasised the importance of liquid companies, as opposed to simply profitable ones, by the use of a mix of financial ratios and best practise norms.

Furthermore, Yu-Thompson *et al.*'s study takes its focus on liquidity as a determinant for financial distress. It increases the scope to which liquidity should be emphasised in the understanding of financial information.

These studies will be discussed and examined in greater detail in the literature study chapter, where a comprehensive analysis of previous studies will be offered.

#### **1.3.2.2. Studies for possible models**

Almamy *et al.* (2016) investigated the use of combining cash flow ratios and Altman's Z-score in an effort to predict corporate failure in the UK context. By using the Z-score as discriminant analysis and the ratios as a performance test, a new model was created that shows an 82.9% more conclusive answer than the base Z-score. The purpose of their study was to expand the Z-score for UK businesses, in an attempt to more accurately predict corporate failure. The study also specifically affirms the utility of using cash flow/liquidity financial ratios when investigating financial distress. It does, however, focus on a statistical view where this study assumes an accounting view.

In his study, Ohlson (1980) analysed the existing models of financial distress prediction and theoretically tested the utility of three different models, Altman's Z-score being one of them. Ohlson found that while the existing models bare some fruit, none of these models examined probability as part of their models. In the study he proposes a model, the O-score, which is based on combining nine different financial ratios with probability indexes. As stated above, this study takes on an accounting view of the model and does thereby not adjust the formula or probability indexes.

These studies show the two most prevalent models to be used in financial distress prediction and that fall within the parameters set by the scope of the study. Each will be analysed in greater detail in the literature study and the best model to be used in combination with the liquidity ratios will be selected.

### 1.3.3. Empirical research

Before commencing with the empirical study, the relevancy of liquidity will be determined through the use of a literature study. This study also includes the consideration between the relevant models to be used and will determine which of the proposed models will be applied to the data under scrutiny.

The study utilises a stratified population sampling technique, where the population is divided into two sub-populations as discussed below and the sampling method differs slightly for both.

The population will consist of the following – twenty companies that have been de-listed from the JSE between 2015 and 2017, and whose financial statements are still freely available. These will then be followed by twenty companies that are still listed and make up the top twenty organisations on the JSE by market capitalisation.

The use of the twenty listed companies will serve as a benchmark for what are considered healthy companies, compared to the twenty de-listed companies, who have all experienced financial distress of liquidation, in a pattern analysis to find useful patterns as to the financial state of these companies in the three years before their de-listing.

The data of de-listed companies will be directly obtained from the JSE and this list of companies will be used together with each year's financial statements in the three years prior to de-listing. The second group's financial statements from 2015-2017 will be used in the analysis, as all of these companies' financial statements are freely available for comparison purposes. A pattern analysis will be applied to the data in order to establish the underlying relations between the data in an attempt to address the primary objective.

In the first part, the data will be applied against five key liquidity financial ratios in a normal analysis of the cash position of the organisation in the three-year period under scrutiny, to reaffirm the usefulness of liquidity. Each of these ratios' results will be analysed, and an overall result about the liquidity position of each organisation will be drafted. The usefulness of these ratios will be analysed through the comparison of the de-listed companies' results with those of the listed companies.

Next, the model selected from the literature study will be applied to the same population on a per-company and -group basis. Each of the models' accepted formulae will be directly used in the application of the study, if the model is selected. This study does not seek to adjust the formulae, but simply test the utility.

The results from applying the model to each organisation will be analysed and compared with the results of the rest of the organisations in the group. The two groups' results will then be compared to establish the individual usefulness of the selected model.

In both cases described above, the financial ratios and the model, the study will apply the following statistical analysis tools in order to showcase the relations and variances of each ratio and the model to each organisation and the population groups as a whole and will serve as the basis for the pattern analysis.

**Mean average** – The mean averages are the main tools to be utilised in establishing the underlying pattern in the findings of each sub-population group and the driver to used for establishing the accuracy of each method before combining the two. These averages will be calculated by removing the outlier data that may render a group's results inaccurate and then establishing the mean by taking the average results for each group in a certain result by taking the standard deviation in the data group into consideration.

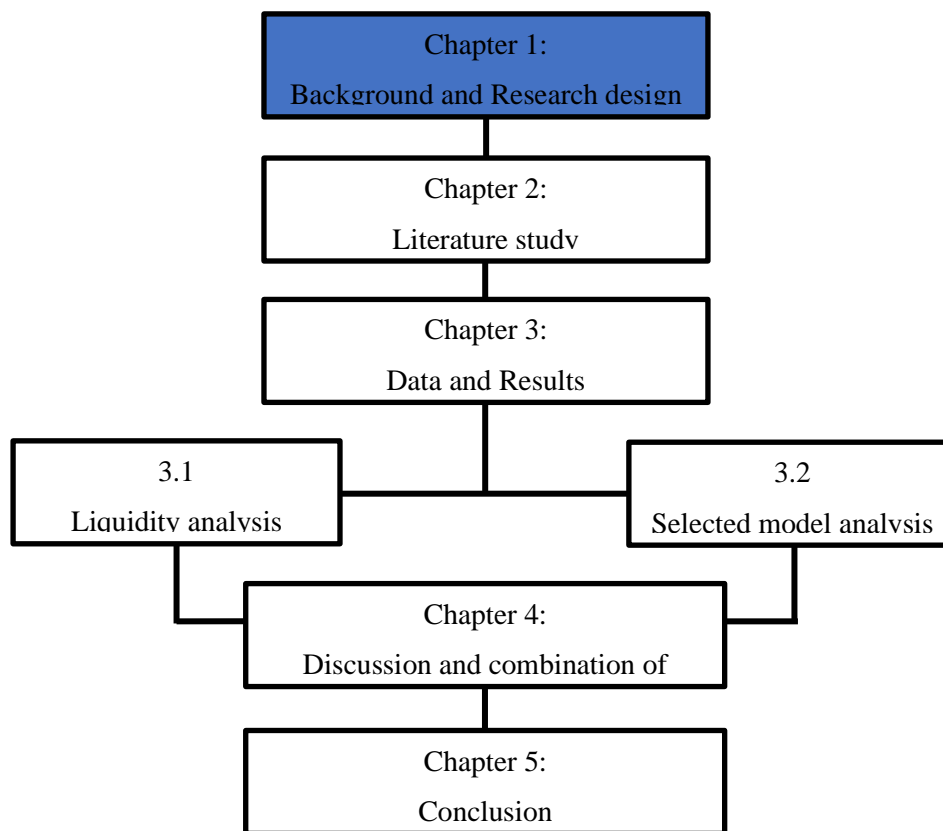
**Standard deviation** – The standard deviation will be utilised to establish the mean average by acting as a determinant for inclusion into its calculation.

**Outliers** – The outliers in each result group will be established using standard statistical techniques and will act as a first line determinant for inclusion or exclusion of data items from the calculation of the mean averages.

After establishing the results of both methods when applied to the data sets, the study will determine the accuracy of each method by assuming that each company in group B is/was in financial distress and the companies in group A were not. This will then be taken into account when the methods are combined.

Lastly, the end result will consist of the results of each of the measures that will be combined and compared again, in order to establish whether or not the selected model and the liquidity combination has indeed improved the results of prediction from those attained by looking at the liquidity ratios and the selected model in isolation.

## 1.4. Layout of chapters



**Figure 1 – Chapter layout (Ch. 1)**

### **Chapter 1: Background and research design**

The background describes the setting in which this study takes place and the problem from which this study's research goal originates. A clear indication as to the need for the study and the actuality thereof in the current South African context is given, which allows the reader to understand the real-world implications of the current economic pressures, and the crisis for shareholders in listed or de-listed companies. A comprehensive discussion of the research design of the study is given in order to establish the necessary boundaries and explain the route taken in the application of the study on the data. A short literature review gives background as to the origin of the study and the relevant studies previously associated with the research topic.

### **Chapter 2: Literature review**

A literature review will be conducted at the start of the study, in order to establish the usefulness of liquidity as a component in financial distress prediction. This will be done by examining previous studies that assert the need for including liquidity as a measure in any financial distress analysis.

The second part of the literature review will examine the two proposed existing models for predicting financial distress and discuss the arguments for and against the use of either model in the proposed combination with liquidity ratios. The study aims to examine the base literature for each model and studies that support or oppose the use of each in financial distress prediction.

### **Chapter 3: Data and results**

In Chapter 3, the data will be analysed in two sub-sections, liquidity and the selected model.

#### ***3.1 Liquidity analysis***

In this sub-section, the key liquidity ratios, as stated in the research design, will be applied to the population and a pattern analysis will be carried out that compares each company in each group with each other and the groups as a whole to test the predictive capabilities of these ratios.

#### ***3.2 Selected model analysis***

In the second sub-section, the model selected in the literature study will be applied to the same aforementioned population. The same pattern analysis that compares the companies in each group with those in the same group and then the results of both groups as a whole with one another, will be carried out to test the predictive capabilities of the model.

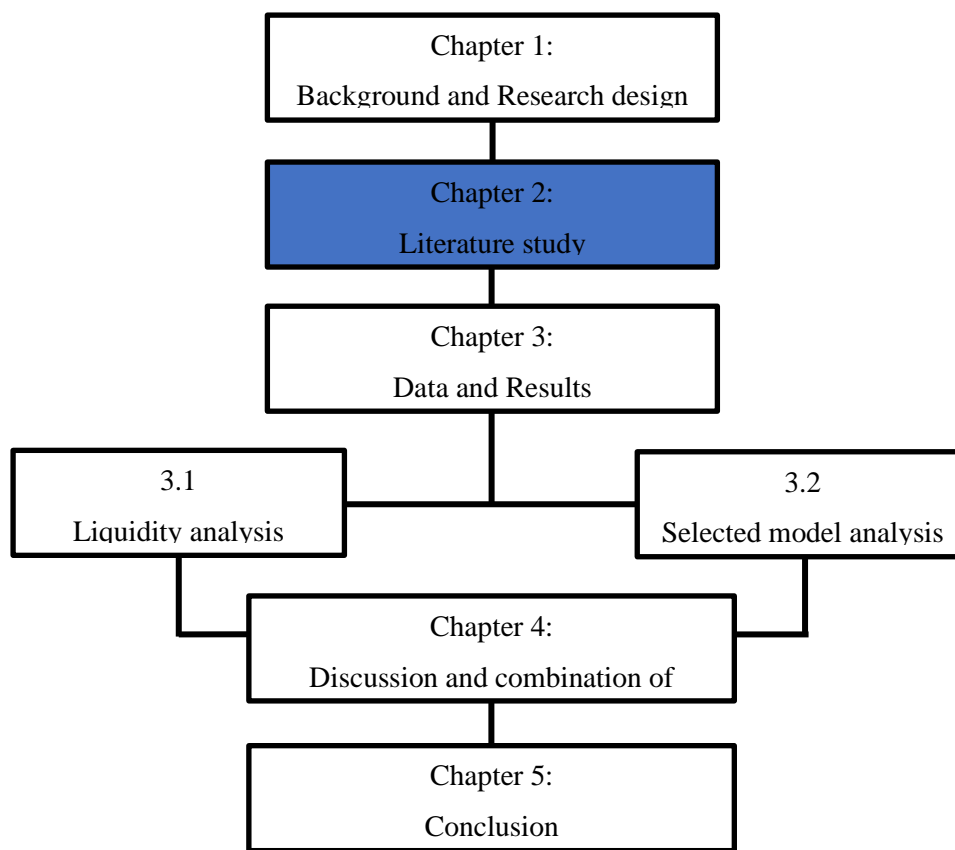
### **Chapter 4: Discussion and combination of results**

The discussion of the results will entail the examination of each of the previous two sub-sections' results and how each fared in isolation. This will then be followed by combining the results of the sub-sections and discussing the change or lack of change in the overall results. The establishment of which combination is the best will then be possible.

### **Chapter 5: Conclusion**

In the conclusion, the combined results will be reflected on and a recommendation, as to whether or not the combination needs to be further improved on, will be made. This will give reference to whether the research objectives have been achieved or not. Lastly, recommendations for future studies will be made.

## Chapter 2 - Literature Study



**Figure 2 – Chapter layout (Ch. 2)**

The literature study serves as a discussion of the relevant theory pertaining to this study, and which underpins the research question and objectives set out in Chapter 1. Furthermore, the chapter also sets out a theoretical framework for the study, around which the methodology can be further refined.

This chapter, firstly, attempts to establish the utility of liquidity financial ratios in the prediction of financial distress as stated in the background information, and secondly, examine both of the proposed models for financial distress that were named in the research design, in detail. This will be done in order to establish the model that will be applied to the data as discussed in chapters 3 and 4, respectively.

## 2.1. The liquidity and financial ratios in financial distress prediction

As previously stated, liquidity is seen as a cornerstone of any company and thus, a crucial part of financial well-being (Dharmasena, 2015). Dharmasena's study is related to the need for companies to remain liquid, so as to be able to honour short- and long-term liabilities (Rodrik & Velasco, 1999).

Companies that have not been able to remain liquid in the past, have often not survived and serve as an example to the dangers of overlooking the importance of liquidity, as so many managers and companies tend to do (Jones, 1975).

As discussed above, liquidity is of extreme importance and therefore needs to be analysed and interpreted. Interpretation of liquidity is mostly done in practice using liquidity financial ratios, which is analysed and re-affirmed in Goldmann's (2017) study on liquidity and profitability in practice, and the utility of analysing and managing these two aspects in business. This study aims to combine liquidity financial ratios with one of two excepted models for financial distress prediction in order to re-establish the utility of liquidity financial ratios in the process.

There are three main studies that provide insight into the utility of financial ratios, which this study accepts as the most salient underpinning studies for the use of liquidity ratios in this context, i.e.:

- Lieu *et al.* (2008) - Financial early-warning models on cross-holding groups.
- Yu-Thompson *et al.* (2016) - Liquidity and corporate governance: evidence from family firms.
- Aziz & Lawson (1989) - Cash Flow Reporting and Financial Distress models.

Lieu *et al.* (2008:1060) stated that financial ratios remain some of the primary factors of financial distress prediction, especially in the three years prior to financial distress being most prevalent, or the date of liquidation or downsizing. Lieu *et al.* (2008) used different financial ratios in their analysis and combined ratios with non-financial measures. This study, however, has a narrower application and simply focuses on liquidity and its prediction capabilities, as underpinned by Dharmasena (2015) and Jones (1975:218) in the above-mentioned discussion.

While Lieu *et al.* (2008:1065) used financial ratios, this study focuses on a traditional ratio analysis as described by Chen & Shimerda (1981:54), where ratios are applied to a data set and a pattern analysis over multiple periods is carried out.

Yu-Thompson *et al.* (2016:144) showed that family firms in the US proved to have higher levels of liquidity than their non-family counterparts. These levels of liquidity were combined with these firms showing a healthier long-term prospect than the non-liquid firms as an increased trust in management ability provided easier access to liquid assets.

Yu-Thompson *et al.*'s (2016) study shows the utility of liquidity in the prediction of financial distress and thereby gives credence to a focused study on the predictive capabilities of liquidity financial ratios, such as this study aims to do.

This study supports both Lieu *et al.* (2008:1079) and Yu-Thompson *et al.*'s (2016:172) views of using financial ratios and specifically focussing on liquidity financial ratios, as the arguments clearly show that financial ratios are still useful in the prediction of financial distress. The afore-mentioned studies also accept the use of three years prior to financial distress as the appropriate time frame for a study to be performed, as it has been shown to give more conclusive results.

Yu-Thompson *et al.*'s (2016:152) study is viewed as the most relevant study in regard to liquidity and financial distress prediction as Lieu *et al.*'s (2008:2080) focus is broader as a result of the use of other ratios. This study focuses on listed firms in the South African context and not family-owned or private firms in the USA, therefore the existence of possible discrepancies and changes are anticipated.

Aziz and Lawson (1989:56) investigated the utility of using a secondary model in conjunction with liquidity financial ratios as a possible predictor for financial distress. This showed that the implementation of a second model provides a more conclusive prediction. This study accepts the need for a secondary measure and will, therefore, apply one of the two proposed models to be discussed and chosen later in this chapter.

The liquidity ratios that this study applies to the dataset, is decided on by taking the traditional liquidity ratios as set out by Kirkham (2012) in his analysis of the telecommunication sector in Australia, by applying a liquidity ratio analysis. This is combined with the views set by Richards & Laughlin (1980), where traditional ratios are combined with the cash conversion cycle and the ratios that sprout out of it.

These ratios thus include:

- Current ratio =  $\frac{\text{Total Current Assets}}{\text{Total Current Liabilities}}$
- Quick ratio =  $\frac{(\text{Total Current Assets} - \text{Inventory})}{\text{Total Current Liabilities}}$
- Receivables turnover =  $\left(\frac{\text{Trade Receivables}}{\text{Revenue}}\right) 365$
- Payables turnover =  $\left(\frac{\text{Trade Payables}}{\text{Purchases}}\right) 365$
- Inventory turnover =  $\left(\frac{\text{Inventory}}{\text{Cost of Sales}}\right) 365$

The current and quick ratios are seen as the base liquidity ratios and examine the direct ability of the organisation to meet its short-term debt, using its short-term assets (Finstanon, 2006). The quick ratio is expanded by removing the inventory of the organisation from the equation and establishing whether or not the organisation can survive while not taking its stock into consideration, as this tends to be a problem that most retail, and other organisations face. This is stated most prevalently by Singh (2008), where his study examined the liquidity problems faced by firms when weak inventory and working capital management is applied.

Singh's (2008) study also stressed the importance of working capital and thereby affirms the use of the three working capital ratios. Receivables and payables turnovers show the organisations ability to meet its short-term debts and collect from its short-term debtors in comparison to the rate at which its inventory is being sold and bought in the inventory turnover ratio.

## **2.2. Selection of an appropriate prediction model**

As discussed in detail in the first chapter, this study aims to combine the above-mentioned liquidity ratios with one of two models in an attempt to arrive at more conclusive results for the prediction of financial distress. In this sub-section, both models will be examined in order to establish the model that is most suited to this study's focus. The section that follows will focus on the formula of each model and discuss each model's background, as well as the arguments for and against the respective models by previous research. The two models proposed in the research design are Altman's Z-score and Ohlson's O-score.

### 2.2.1. Altman's Z-score

The Z-score, as created by Prof. E Altman in 1967 and then updated in 2012 to include the application of the model to more types of organisations, is a model that is generally used in isolation to predict corporate bankruptcy (Altman, 1968). The model includes the use of the products of standard deviations and five key financial ratios. This model has been in use since its initial publication in 1967 and continues to be a popular measure of turnaround management, financial distress, credit risk analysis, etc. (Calandro, 2007). The Z-score formula and ratios include five ratios that are not focussed on a specific category of financial analysis, as discussed in depth by Eidleman (1995).

The Z-score's formula is stated as:

$$Z = 1.2(A) + 1.4(B) + 3.3(C) + 0.6(D) + 1.0(E)$$

**Table 1 - Explanation of Z-score formula**

<b>Ratio/Component</b>	<b>Formula</b>
A = Working capital	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$
B = Earnings to assets	$\frac{\text{Retained Earnings}}{\text{Total Assets}}$
C = Return on capital employed	$\frac{\text{EBIT}}{\text{Total Assets}}$
D = Equity to debt	$\frac{\text{Market value of Equity}}{\text{Total Liabilities}}$
E = Sales efficiency	$\frac{\text{Sales}}{\text{Total Assets}}$

The table above briefly sets out the components of the formula; the values shown in front of each component in the formula are the standard deviations set out in Altman's 2012 adaptation of the formula and must be multiplied with the specified ration for that component. Working capital is the exact same ratio as the current ratio discussed under liquidity, measuring the liquidity of the organisation. Earnings to assets and Return on Capital Employed (ROCE) both measure the amount of earnings generated by the assets that the organisation owns.

Equity to debt measures the value of the equity of the organisation as opposed to the amount of debt and thereby the level of investment by shareholders in the organisation. Lastly, sales efficiency measures the level of sales generated by the assets owned by the organisation (Bragg, 2018).

This model functions on the basis of interpreting the values given by the model in relation to four rules (Altman, 1968).

These rules can be interpreted as – “when the Z-score is”:

- $\geq 3.0$  – the firm is most likely safe based on the financial data.
- $2.7 < Z < 3.0$  – the company is probably safe from bankruptcy, but this is in the grey area and caution should be taken.
- $1.8 < Z < 2.7$  – the company is likely to be bankrupt within 2 years.
- $\leq 1.8$  – the company is highly likely to be bankrupt.

There are three main studies that advocate the use of this model for financial distress prediction above all others, i.e.:

- Altman (1968) - Financial ratios, Discriminant analysis and the prediction of Corporate Bankruptcy
- Clandro (2007) - Considering the utility of Altman's z-score as a strategic assessment and performance management tool
- Almamy *et al.* (2016) - An evaluation of Altman's Z-score using cash flow ratios to predict corporate failure amid the recent financial crisis: Evidence from the UK

Altman (1968) stated that the trust practitioners traditionally placed in financial ratio analysis was being questioned and he asked the question as to whether or not financial ratio analysis can still be of use in the assessment of financial distress.

According to Altman (1968) combining certain traditional financial ratios with the popular but rigorous statistics analysis, a more conclusive model for predicting financial distress in organisations, can be created. Furthermore, it was proposed that the creation of the Z-score, where certain key financial ratios are combined with industry or general standard deviations, so as to give a clearer answer about the organisation's current state and whether or not business rescue plans, should be drawn up (Altman, 1968).

This study accepts the model used by Altman and the standard deviations used for all types of businesses in the updated version of the model in 2012, as the scope of this study does not include adjusting the accepted formula of the model.

Calandro (2007) reaffirmed the usefulness of the Z-score in assessing and predicting financial distress. His study inspected the utility of the Z-score for the purposes of being used by corporate managers as a strategic assessment and performance management tool. Calandro (2007)'s study found that the Z-score has been underutilised in most companies, even though the findings were clear that the utility of the model cannot be understated.

Almamy *et al.* (2016) examined the combination of a liquidity/cash flow ratio with the Z-score and determined that the addition of an extra variable increased the predictive capabilities of the model and thereby establishing a more conclusive prediction. This study is, therefore, used as the underpinning study in favour of the use of the Z-score model as a combination effect has already been tested using one liquidity ratio.

On the other side of the spectrum, there are a few reports produced in practise that challenge the usefulness of the Z-score. Since these reports vary depending on industry and most voice the same concerns, the most relevant and extensive report, that of David Kirk (2008) for the GTI group, will be analysed.

In his report, for the then struggling GTI group, Kirk (2008) concluded that the use of the Altman Z-score is outdated and has not been sufficiently updated in to keep up with the dynamics of the business world. He stated that the model in itself should not be used as a turnaround model as a clear indication of financial distress, because the clear areas/rules provided by the model often lead organisations to accept these rules as targets, rather than parameters within which they should function.

The problem of the model not being industry specific and the standard deviations having to be adjusted for every industry, to increase the accuracy, is stated and decreases the model's usefulness.

### 2.2.2. Ohlson's O-score

James Ohlson researched and tested many previous models for financial distress in 1980 and came to the conclusion that many of these previous models missed, what he describes as “a crucial component of financial distress prediction” (Ohlson, 1980). In answer to this, he created the O-score. This model is also generally used, albeit not as much as the Z-score, to predict financial distress by combining nine financial ratios with a probability factor, based on the Gross National Product (GNP) price level index.

The O-score formula includes one financial ratio and nine variables that create a model which does not solely focus on financial ratios; in strong contrast to the Z-score above. This gives the model the ability to cross industries, which the Z-score struggles with.

The O-score's formula is stated as:

$$O = -1.32 - 0.407 \log \frac{TA_t}{GNP} + 6.03 \frac{TL_t}{TA_t} - 1.43 \frac{WC_T}{TA_T} + 0.0757 \frac{CL}{CA} - 1.72X - 2.37 \frac{NI_t}{TA_t} - 1.83 \frac{FFO_t}{TL_t} + 0.285Y - 0.521 \frac{NI_t - NI_{t-1}}{(NI_t) + (NI_{t-1})}$$

**Table 2 - Explanation of O-score formula**

Ratio/Component	Formula
TA	Total Assets
GNP	Gross National Product price index level
TL	Total Liabilities
WC	Working Capital: Current Assets Current Liabilities
CL	Current Liabilities
CA	Current Assets
X	X=1 (if TL>TA) X=0 (if TL<TA)
NI	Net Income
FFO	Funds from operations
Y	Y=1 (if Net loss for 2 years) Y=0 (If no Net loss for 2 years)

Most of the components of the formula can be acquired directly from the financial statements of an organisation and will therefore not be described in detail in this chapter. These variables are total assets and liabilities; current assets and liabilities; net income and funds from operations (CIMA, 2016). The only ratio to be included in this model is also the working capital liquidity ratio, which links the model to liquidity as with the previous model.

There is only one variable that is completely independent from the organisations under scrutiny and that is the GNP price level index. This component is shortly defined as the average price over the entire current spectrum of goods in a certain economy (Kenton, 2019) and thereby the variable that makes the model more applicable over many industries (Church, 2016), other than the Z-score, as this is one of the biggest arguments against financial distress models.

The X and Y factors are determined by the state of the ratio between total liabilities and assets, and the time period for a net loss respectively, as stated in the table above. These factors effectively cancel one-another out and are seen as the regulatory factors of the formula (Ohlson, 1980). The O-score has no specific rules as the answer/score is expressed as a percentage of probability for financial distress occurring.

The following formula is used on the O-score answer to convert it into a probability of distress:

$$p(\text{failure}) = \frac{e^{O\text{-score}}}{1 + e^{O\text{-score}}}$$

There are two main studies that advocate the use of this model for financial distress prediction above all others:

- Ohlson (1980) - Financial Ratios and the Probabilistic Prediction of Bankruptcy
- Griffin & Lemmon (2002) - Book-to-Market Equity, Distress Risk, and Stock Returns

Ohlson (1980), examined previously accepted models at the time and decided that by simply using standard deviations and statistics, the true prediction of financial distress is not possible. This led to Ohlson creating the O-score that combines financial ratios and amounts with a probability index, in order to arrive at a more conclusive answer for the prediction of financial distress and not only relying on the companies' financial information.

This study accepts the original formula for the O-score as the model has not been updated and agrees with the application of the model for all firms.

Griffin & Lemmon (2002) examined the relationship between book-to-market equity, distress, risk, and stock returns and used the O-score as the predictive determinant of each firm's distress risk. The study showed the O-score to be highly effective and affirmed the utility thereof for financial distress prediction, when used as a secondary measure, and the use of percentages increased the comprehensibility of the data to non-financial parties.

As this is a lesser known and used model, no substantial argument has been raised against it. The accuracy of the model has, however, been challenged by the following study:

- Jouzbarkand *et al.* - Bankruptcy Prediction Model by Ohlson and Shirata Models in Tehran Stock Exchange

Jouzbarkand *et al.* (2013) applied the model against Iranian firms in much the same way as described in this study's methodology, where healthy and failing firms' O-scores and another model were calculated and compared, in order to test the predictive capabilities of each.

The study found that the O-score was the more comprehensive model of the two and had a 10% inaccuracy level. Jouzbarkand thus places the O-score at a higher accuracy than the Z-score, at 90%. This study accepts the aforementioned argument, even though the model still lacks industry specific coefficients.

### **2.3. Choice of the relevant model**

In the points above, both the Z- and O-scores were theoretically tested, through the opinions stated by previous studies, where both models seem promising. This will be weighed up directly in this last sub-section, and the most appropriate model will be chosen.

There is one relevant study that weighed both models against each other that will also be taken into consideration. Pongsatat *et al.* (2004) examined the comparative predictive capabilities of both models by applying both to the same set of 60 bankrupt and 60 non-bankrupt firms in Thailand. Their study concluded that each model has predictive capabilities and that there are no significant differences in their respective capabilities.

However, since the aforementioned study does not provide a clearly defined guide as to the criteria used, the models will be weighed against the following criteria as could be deduced, in order to choose the relevant model:

1. Accuracy determined by previous studies
2. Availability of variables
3. Appropriateness over all industries
4. Complexity of the model
5. Arguments for and against the model

### **2.3.1 Altman's Z-score**

#### *2.3.1.1 Accuracy determined by previous studies*

According to Clandro (2007) the Z-score has an accepted accuracy level of 95% for 1 year before financial distress, and 72% for 2 years before financial distress. This second-year accuracy is said to be increased to 80% by adding cash-flow measures, as stated by Almamy *et al.* (2016).

#### *2.3.1.2 Availability of variables*

As the standard deviations of the Z-score will not be adjusted in this study, the only variables will be the ratios. Each ratio as stated above is easily calculated from the available financial information.

#### *2.3.1.3 Appropriateness over all industries*

The Z-score is generally criticised as its standard deviations need to be adjusted for each industry, this is however outside of this study's scope and will therefore remain a limitation.

#### *2.3.1.4 Complexity of the model*

While the Z-score calculation is simplistic, the result produced by the formula can only be understood by using the four rules as stated above, which therefore, makes the use of the model more complex.

### *2.3.1.5 Arguments for and against the model*

The Z-score mainly has three previous studies that support its use in financial distress prediction, albeit for different reasons. The first of these is Altman (1968) himself that proposed the model and did extensive research towards financial distress prediction and the root causes thereof. Secondly, is the study of Calandro (2007) who reaffirmed the use of the Z-score as a strategic management tool and its predictive capabilities. Lastly, the study of Almamy *et al.* (2016) stated the utility of combining the Z-score with cash-flow ratios in an attempt to provide more conclusive results.

There is only one main study that provides an argument against the Z-score and that is the study/report of Kirk (2008) which states that the model is outdated and has not been able to keep up with the dynamics of the business environment and should, therefore, not be used as a turnaround tool.

## **2.3.2 Ohlson's O-score**

### *2.3.2.1 Accuracy determined by previous studies*

Jouzarkand *et al.* (2013) used the O-score over a period of eight years (2003-2011) where the model was shown to have a test statistic of error, less than 10%. Setting the confidence level in the model at 90%.

### *2.3.2.2 Availability of variables*

The only variable in the Ohlson O-score that is not found in the firm's financial information is the GNP price level index. This is easily found, though not as many sources freely provide this information.

### *2.3.2.3 Appropriateness over all industries*

The use of the GNP price level index rather than standard deviations, places the focus of the O-score on probability and not on statistics and makes the model more appropriate for use over multiple industries.

### *2.3.2.4 Complexity of the model*

The O-score is the inverse of the Z-score, as the formula is complex and takes work to calculate, whereas, the result is expressed as a percentage, making it more understandable to non-financial personnel.

### *2.3.2.5 Arguments for and against the model*

There are mainly two previous studies that support the use of the O-score for financial distress prediction. The first of these studies is the study carried out by Ohlson (1980) himself. Ohlson proposed the model in this study after researching and testing many previous models, including the Z-score, and finding that the existing models were unsatisfactory. The O-score was thus proposed as a model that encompasses all industries and is an improvement on previous models.

The second study, and most prevalent, is that of Griffin & Lemmon (2002) which affirmed the use of the O-score in distress risk prediction when used as a secondary measure, as well as the comprehensibility of the model to non-financial parties, because of the percentage score. There are no relevant arguments against this model, possibly since the model is not as widely used or known.

## **2.4 Selection**

When taking the above-mentioned arguments and criteria into consideration, both models seem to be quite evenly substantiated as predictors of financial distress, although the O-score seems to be the more applicable model. This decision was based on the O-score's higher accuracy in previous studies and that it can be applied over multiple industries with more ease. A summary of the decision process and arguments can be found in the matrix attached at the end of the chapter.

## **2.5 Summary and result of chapter**

After taking all the above-mentioned arguments into consideration, it has been re-established that the use of the liquidity ratios is substantiated in financial distress prediction in order to assess the liquid position of each organisation, and make the relevant conclusions concerning the financial distress level solely based on these ratios.

As discussed in section 2.3.2, the O-score is seen as a more suitable model as it is more easily applied to varying industries and has been proven to be more accurate. The O-score will also help to determine the financial distress of each company and group as well as an increase the likelihood of showcasing financial distress as being more predictable, thus building on the previous research examined above.

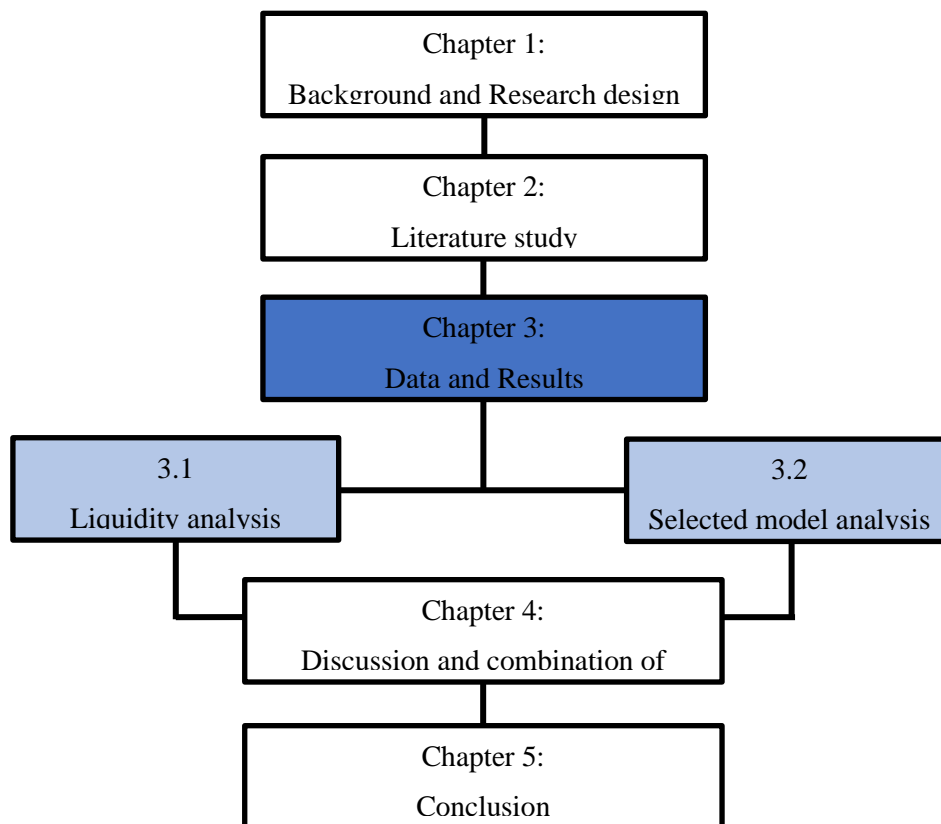
Table 3 - Empirical decision matrix for choice of model

Comparison of Predictive models			
Criterion	Z-score	O-score	Most relevant
Accuracy determined by previous studies	According to Clandro (2007) the Z-score has an accepted accuracy level of 95% for 1 year before financial distress, and 72% for 2 years before financial distress. This second-year accuracy is said to be increased to 80% by adding cash-flow measures, as stated by <i>Almamy et al. (2016)</i> .	Jouzbarkand <i>et al. (2013)</i> used the O-score over a period of eight years (2003-2011) where the model was shown to have a test statistic of error less than 10%. Setting the confidence level in the model at 90%.	O-score
Availability of variables	As the standard deviations of the Z-score will not be adjusted in this study, the only variables will be the ratios. Each ratio is easily calculated from the available financial information.	The only variable in the Ohlson O-score that is not found in the firm's financial information is the GNP price level index. This is easily found, though not as many sources freely provide this information.	Z-score

Appropriateness over all industries	The Z-score is generally criticised as its standard deviations need to be adjusted for each industry, this is however outside of this study's scope and will therefore remain a limitation.	The use of the GNP price level index rather than standard deviations, places the focus of the O-score on probability and not statistics and makes the model more appropriate for use over multiple industries	O-score
Complexity of the model	While the Z-score calculation is simplistic, the result of the formula can only be understood by using the four rules as stated above, which therefore makes the use of the model more complex.	The O-score is the inverse of the Z-score, as the formula is complex and takes work to calculate, whereas the result is expressed as a percentage, making it more understandable to non-financial personnel.	No clear advantage
Arguments for and against the model	Arguments for:	Arguments for:	No clear advantage
	Almamy <i>et al.</i> (2016)	Griffin & Lemmon (2002)	
	Calandro (2007)	Ohlson (1980)	
	Altman (1968)	-	

	Arguments against:	Arguments against:	
	Kirk (2008)	-	
Chosen model			O-score
	Z-score	1	20%
	O-score	2	40%
	No clear advantage	2	40%
	Total	5	100%

## Chapter 3 - Data and Results



**Figure 3 – Chapter layout (Ch. 3)**

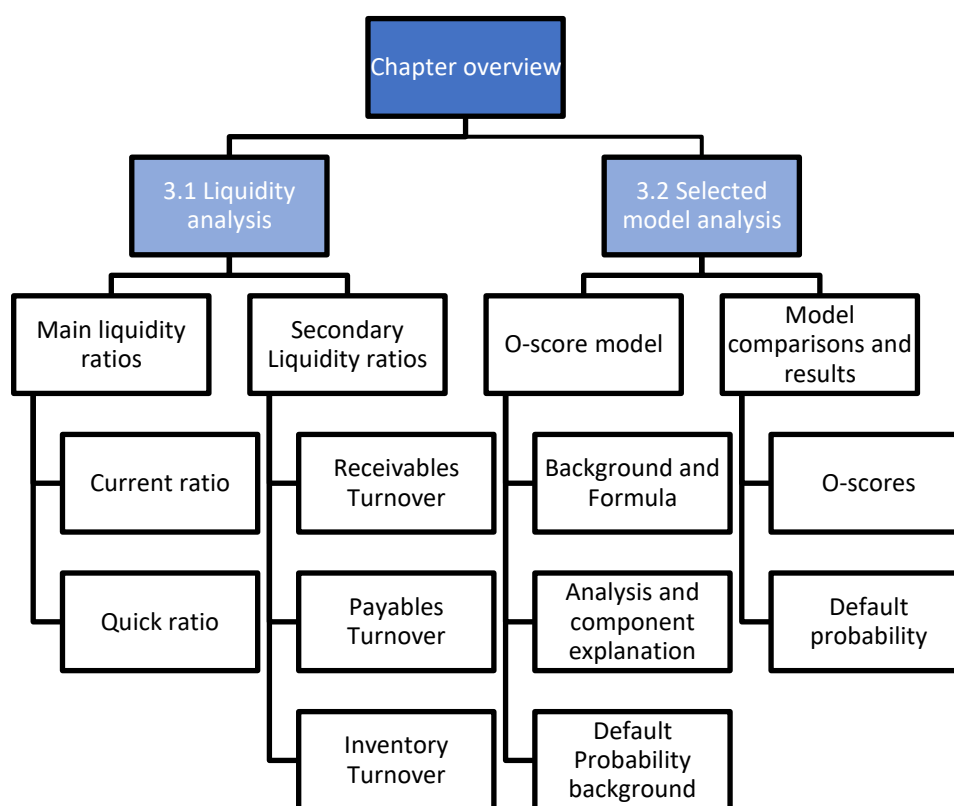
In this chapter, the aim of the study is to apply both the liquidity ratios and the O-score to the dataset and aim to address the secondary objectives set out in Chapter 1. The chapter will be split into two sub-chapters, as each will contain the separate application of the two focal points of this study.

The population of the study consists of companies that were still listed on the JSE at the time of this study, and companies that have been delisted. They are split between the top 20 companies listed on the JSE, measured by market capitalisation, and 20 companies that have delisted or have been liquidated within the three years under scrutiny (2015-2017). Table 11 contains the top 20 companies by market capitalisation as at 31 August 2018. Table 12 contains the companies in distress and was sourced from the JSE in August 2018 (see appendix for tables). Both of these groups of companies are those whose financial statements are still readily available. The first group of companies are used as a benchmark of what is perceived as healthy companies, to be measured against which the second group that contain companies under financial distress, will be measured. These groups are hereafter referred to as Group A and B respectively.

The chapter is structured to include two sub-chapters, for the analysis and discussion of the two measures used in this study. In section 3.1, the analysis using the liquidity financial ratios is set out. This sub-chapter splits the liquidity analysis into the main liquidity ratios, current and quick ratios, and the secondary ratios. Each ratio is separately discussed and analysed against the dataset, and the averages of the two groups are compared standard deviations and any relevant outliers have been identified and eliminated. The combination of the two measures, in an attempt to provide a more conclusive prediction of financial distress, is only applied and discussed in Chapter 4.

In section 3.2, the model selected in the literature study (Ohlson's O-score) is applied to the dataset and discussed at length, which is followed by a discussion of the default probability component, in order to provide a comprehensive overview of how the model functions. Thereafter, the model is applied to the dataset and the results are analysed and discussed.

All tables used for calculations of the different ratios and values and referred to in this chapter, are included in Appendix A. These exclude the tables explaining the formulae and statistical information.



**Figure 4 – Chapter 3 breakdown**

### 3.1 Liquidity analysis

The use of a liquidity ratio analysis is one of conventional accounting knowledge and is used in general practise. However, when looking at the utility of such an analysis in the context of this study, the study performed by Kordestani *et al.* (2011) clearly shows the ability of a liquidity ratio analysis to predict financial distress. Their study used a similar model as in the current study of analysing two groups of healthy versus unhealthy companies as a dataset to which the ratios were applied. Their study clearly shows the link between cash flow problems and financial distress of any company, as the study states cash flow as its direct precursor.

Their findings can be further substantiated by that of Almamy *et al.* (2016), where their study found that while using a liquidity analysis is useful in the prediction of financial distress, the combination thereof with a secondary measure, as attempted in the current study, will provide more conclusive predictions. It also showed the effectiveness of using liquidity and their chosen model in isolation, finding a clear increase in accuracy.

This section will focus on identifying any differences in the liquidity financial ratios of the two groups and analysing the results for any underlying patterns. The analysis of these companies was done by using the below-mentioned financial ratios in order to establish and compare the results for each group. As this study does not focus on any specific industry, there will not be a focus on of rules-of-thumb, though generalised focus is used as a base. This is because the rule-of-thumb differs between all industries and it would not be possible to take all of these into account (Slaubaugh, 2004).

**Table 4 - Liquidity ratios used**

<b>Ratio</b>	<b>Formula</b>
Current ratio	Total Current Assets / Total Current Liabilities
Quick ratio	(Total Current Assets – Inventory) / Total Current Liabilities
Receivables turnover	(Trade receivables/Revenue) x 365 days
Payables turnover	(Trade accounts payable/Purchases) x 365 days
Inventory turnover	(Inventory/Cost of Sales) x 365 days

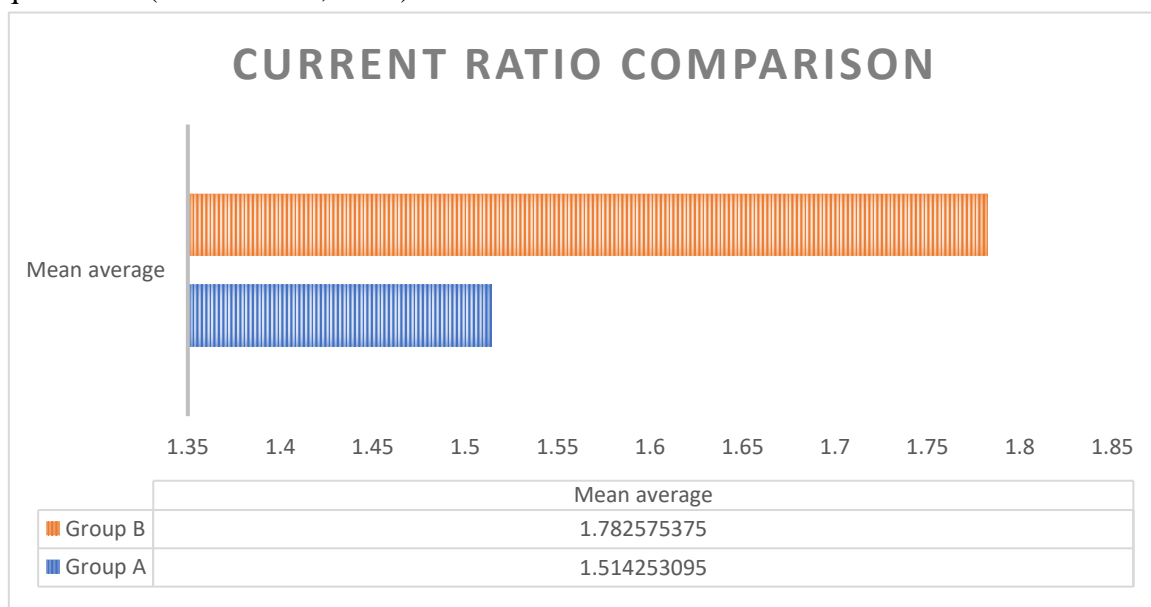
### Current and Quick ratios (Main liquidity ratios)

The current ratio is generally used to assess whether a company will be able to cover its short-term debt by utilising current/liquid assets. These assets and liabilities are generally made up of the following (Peavler, 2018).

- Cash and cash equivalents
- Inventory
- Trade and other receivables
- Trade and other payables
- Short term debt

While this is far from an exhaustive list, it can rather be seen as, in general terms, umbrella line-items for limitless amounts of short-term/current assets. This is because each industry differs widely in their general type of current assets, and the study gives an overall view over multiple industries (Filbeck & Krueger, 2005).

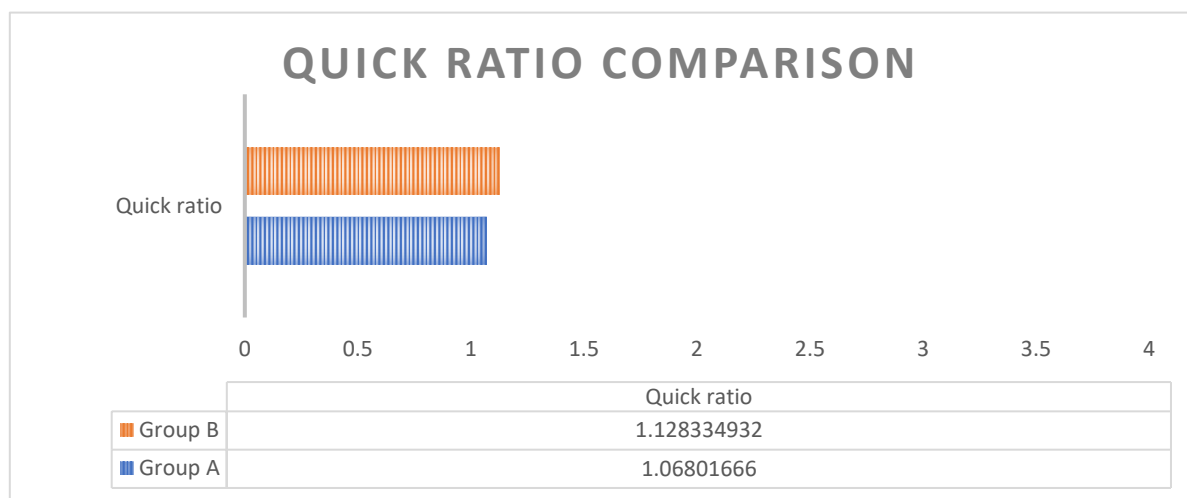
The quick ratio, in essence, analyses the same ability of the company but takes into consideration that inventory is not always liquid enough, as the demand for the product may either be low or there exists other problems as to why the inventory is not selling. This then causes the problem of the organisation not being able to rely on the sale of their inventory for liquid funds (Gulsan *et al.*, 2016).



**Chart 1 – Current ratio comparison**

Statistical instrument	Current ratio	
	Group A	Group B
X	Group A	Group B
Median	1.249	1.353
Standard deviation	0.662	8.236

Tables 13 and 14 (see appendix) are used to calculate both the current and quick ratios and show the averages of all the companies in both groups. As stated, the make-up of both the assets and liabilities differ between industries, thus only the net amount was selected from each company's financial statements. Tables 13 and 14 also shows the ratios and amounts for each company for three years. The years are labelled Y1-3 as the years in question differ, based on the assumptions made earlier in the study that the last three years before delisting or liquidation is used to assess financial distress, regardless of the specific year, in comparison with the other companies (Lieu *et al.*, 2008).



**Chart 2 – Quick ratio comparison**

Statistical instrument	Quick ratio	
	Group A	Group B
X	0.821	0.912
Median	0.599	8.293
Standard deviation		

As can be seen, both the current and quick ratios are higher, in the case of Group B compared to those of Group A. In general terms, this should indicate that the organisations in Group B have a better short-term solvency than those in Group A, i.e., they are better able to pay their short-term liabilities utilising their short-term assets. This is because the companies in Group B have much larger debtors than creditors in many cases, and that they are less inventory intensive than the companies in Group A (Kirkham, 2012).

However, when looking at the statistical information, it can be seen that Group A contains no outliers, making its average a better representation of each individual organisation. In Group B, there are two outliers to the general group-dataset, throwing out the average, therefore, these outliers are excluded from the graph above, in order to provide a better representation of the group. The two outliers are Moneyweb (6.03) and M-Fitec (39.0) in the case of the current ratio and Cadiz Holdings (3.31) and M-Fitec (39.0) again for the quick ratio (see table 14). All three companies experienced extreme financial distress that was focused around their inventory and receivables.

It can also be deducted that the companies in Group B vary much more in their current and quick ratios as the standard deviation is high in both cases, also indicating possible financial instability in the group (Alexander, 2001).

In many of these cases, the Group B companies tend to gravitate to larger, long-term debt, and as a result, will not be able to afford large amounts of short-term debt or extra interest. The Group A companies, however, tend to have greater diversity in the spread of their capital structure.

The current and quick ratios are umbrella ratios for liquidity (Kirkham, 2012) and can be seen in the above-mentioned data to not have many companies fall outside of the mean. Therefore, these two ratios, as the main liquidity ratios, do not provide an accurate view of the actual situation between the two groups and it was decided to extend the study to the next three ratios that make up the second level of liquidity analysis.

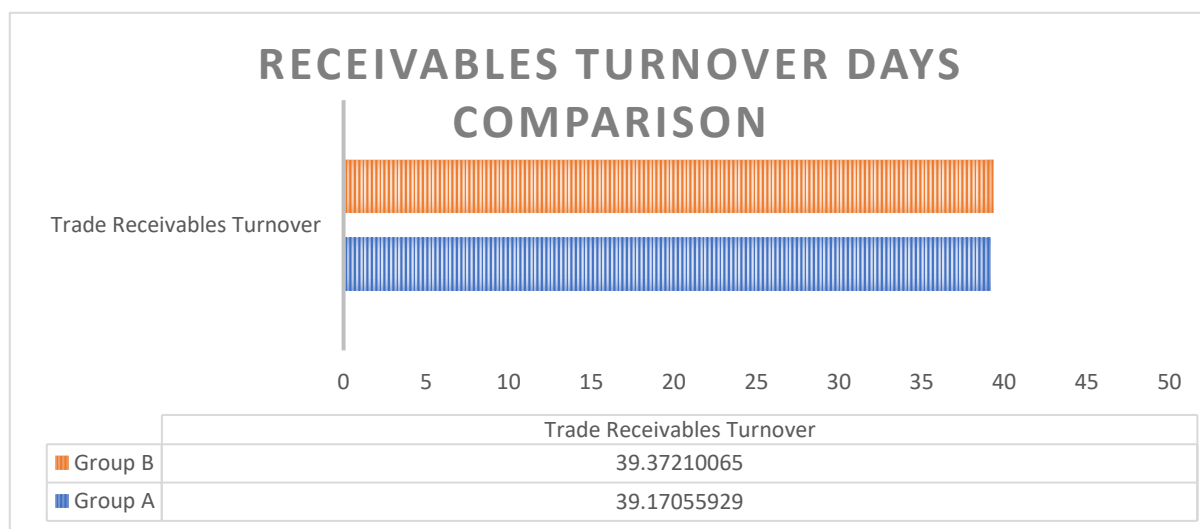
### **Receivables and Payables turnovers**

The receivables turnover ratio analyses the ability of an organisation to ensure that debtors pay their relevant debts on a timely basis, by showing how many days the organisation takes in collecting the debts owed to it by its debtors. This, in conjunction with the payables turnover ratio, measures whether or not the organisation will be able to pay its operational costs and short-term debt, based on the amount and rate of funds flowing into, and out of, the organisation (Attari & Raza, 2012).

As already stated, the payables turnover ratio<sup>1</sup>, works in conjunction with the receivables turnover. This ratio shows the efficiency with which an organisation pays its debt to its creditors, as shown in the amount of days before a creditor is paid.

The payables turnover should preferably constitute a longer period than the receivables as that would mean that funds flow into the organisation faster than it flows out (Attari & Raza, 2012). Tables 15 and 16 (see appendix), show the calculation of both the receivables and payables turnover ratios, respectively. As the amount of credit sales are not always available, the revenue was used instead for the receivables ratio. The trade receivables showed in the tables are the trade receivables that are included in the notes to the financial statements of each organisation as a separate line item.

In general terms, organisations tend to keep the receivables ratio rather low, as this will mean that the money owed by debtors is collected more efficiently (Hutchison *et al.*, 2007). The rate at which cash flows into the business is also higher, thus between 30-60 days would be preferable to ensure that enough cash is on hand to pay short term liabilities (ACCA, 2015).



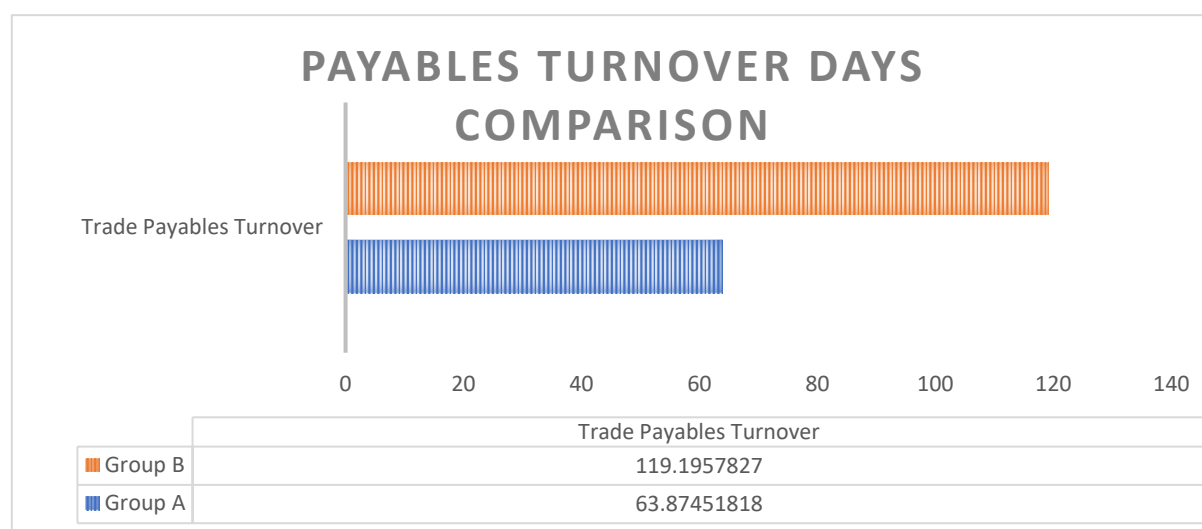
**Chart 3 – Receivables turnover comparison**

Statistical instrument	Receivables turnover	
	Group A	Group B
X	36.075	35.705
Median	36.075	35.705
Standard deviation	20.434	29.803

<sup>1</sup> With regard to the payables turnover ratio, as the amounts purchased were unavailable in most financial statements, the ratio allows for the use of the cost of sales figure to be used in its place.

Both groups' receivables turnover is well within normally acceptable terms and does not signal any specific problem areas. Thus, the organisations on both ends of the spectrum have efficient working capital management to enable the organisations to service their short-term debt.

This also justifies the excessive Current and Quick ratios of the Group B companies and lessens the impact of possible outliers in both groups, as the standard deviations in each group is not excessive. There was only one outlier in either group, with the outlier in Group B being Rockcastle Global with 117 days. This is very high, even though the company's inventory of real-estate properties does tend to increase this ratio as payments on real-estate tend to lag behind often. The unforeseen outlier for Group A was Aspen with a turnover of 91 days, thereby also greatly exceeding the acceptable credit arrangements.



**Chart 4 – Payables turnover comparison**

Statistical instrument	Payables turnover	
	Group A	Group B
X	53.142	66.673
Median	53.142	66.673
Standard deviation	62.068	260.120

On the other hand, organisations try to keep their payables ratio higher, as this will mean that there is more time for cash to flow into the organisation before any creditors have to be paid. This is normally lengthened by negotiating longer credit periods with creditors. While this is advantageous, the higher the ratio, the higher the risk of creditors demanding their money or involving the organisation in legal action to extract their funds.

Therefore, there needs to be a balance between comfortable credit terms and negligence of payments, between 60-90 days, as this will prevent damage to the organisation's reputation with each creditor (Tauringana & Afrifa, 2013).

This ratio indicates that these companies have little to no funds that they can use to pay off their creditors and that creditors are not likely to receive their funds as many companies will start to take legal action long before this time (Clark, 1977). Therefore, the true problem for the Group B companies lies with their payables turnover. While some of the Group A companies do have higher than expected turnovers, such as Anheuser-Busch InBev and FirstRand who are the outliers in this group, the Group B mean average of 120 days is much higher than the mean average of Group A (64 days).

Many of the Group B companies tend to have large amounts of fixed debt that incur high levels of interest and takes up most of the excess cash that is available, as can be seen in the current, quick, and receivables ratios. The inability to service their short-term debt was in many cases also one of the main factors contributing to the liquidation of some of the Group B companies.

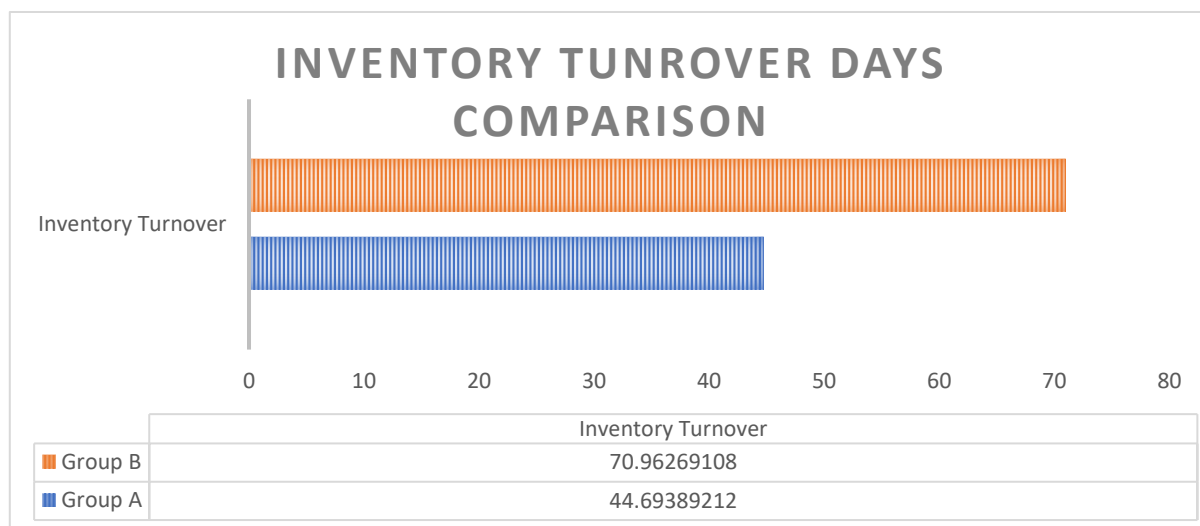
In the case of the two outliers, Rockcastle Global and Giyani Gold, both have excessive payables turnovers of 1179 and 508 days respectively (see appendix, table 16). These are extremely high rates even though Rockcastle Global is a real-estate company, which generally exceeds basic payables turnover ratios as their inventory is less liquid and require high input costs.

### **Inventory turnover**

Inventory turnover refers to the amount of days the organisation takes to completely sell their inventory and then have to replace it. This is an indication of the efficiency of the organisation's ability to turn their inventory from assets into cash to be used in the servicing of their short-term debt. This further expands upon the current and quick ratios as the ratio shows whether or not the amount of current assets of the organisation truly reflect its liquidity.

Tables 17 and 18 (see appendix) show the calculations relating to the inventory turnover ratio. As previously stated, the organisations that make up both groups are from varying industries that include differing definitions of inventory. Therefore, only items that were specifically expressed as inventory were included in these calculations.

In the graph below it can clearly be seen that the inventory turnover of Group A is considerably lower than that of the Group B companies. The Group A companies are still well within the acceptable parameters of 45 days; this will not significantly damage the organisations' liquidity and is still at a comfortable ratio in comparison with the general amount of days for the payables to be paid.



**Chart 5 – Inventory turnover comparison**

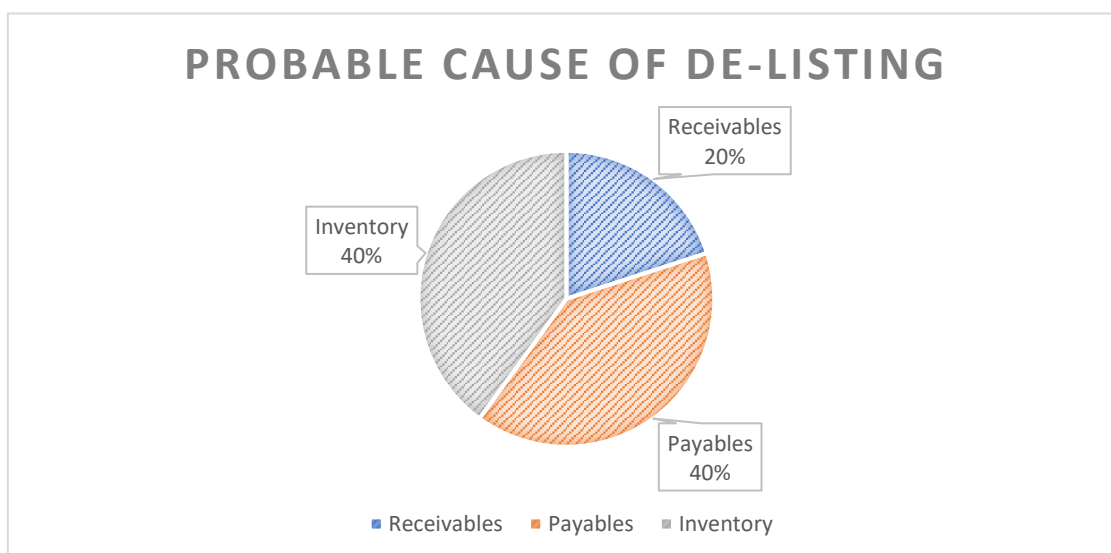
Statistical instrument	Inventory turnover	
	Group A	Group B
X	45.473	40.317
Median	45.473	40.317
Standard deviation	20.778	322.336

Group B shows a mean average ratio of 71 days for turnover. This is high and shows that the companies in this group suffer great difficulties with the sale of their inventories and can also be an indicator of financial distress as there is not enough cash flowing into the organisations, through the sale of inventories, to service debt. This also excludes the outlier companies, such as Moneyweb (1491 days) and Oakbay Resources (360 days), that both show extremely high turnovers (see table 18).

The differences in industry, however, do contribute to the high turnover rate, as certain industries have very high turnovers because of the nature of their inventories, contributing to the high third quartiles and upper bounds for this ratio. This difference is not enough to ensure that this observation is void however (Lazaridis & Tryfonidis, 2006), as the influence of inventory remains high in all of the companies in the dataset. This can be attributed to the fact that the liquidity analysis is made up of all five ratios, as is discussed further in Chapter 4.

After analysing the companies in Group B and determining the liquid position of the group as a whole, a breakdown of the probable main causes for financial distress or liquidation can be achieved. Chart 6 illustrates that only 20% of the companies in Group B suffered from receivables as their main indicator of financial distress, including the outlier of Rockcastle Global.

The main causes of financial distress for the dataset were split between the companies' payables and inventory turnovers, where multiple companies struggled with both their short-term debts and inventory sales, but had a larger concern on one of the two problems. Even though it only makes up 40% of the companies that experienced their only or main problems with inventory, the inventory turnover was a problem factor for 12 of the 20 companies, and therefore, remains the key issue.



**Chart 6 – Probable cause of de-listing**

When taking all of the above-mentioned information into consideration, the utility of a liquidity analysis for financial distress is evident. There is however a clear indication, through the necessity of further analysis for many of the ratios, that a secondary measure of financial distress would provide a more conclusive prediction. This secondary measure will be applied and analysed in the form of Ohlson's O-score for business failure in section 3.2 of this chapter.

## 3.2 Selected model analysis

As discussed in Chapter 2, the model selected to be applied to the dataset is Ohlson's O-score. This section will focus on applying this model to the two groups and analyse the results for any underlying patterns. The analysis was performed by using the formula shown in the literature study, applied to each group separately and then analysed by comparing the results and averages from each group, after eliminating any outliers. The O-score will be discussed in more detail in the first part of this section as well as how the model should be analysed, according to Ohlson.

### The O-score model

#### *Background and Formula*

The model uses a combination of financial information that is retrievable from the financial statements of each organisation and coefficients that are constants in the formula to produce a value of lower or higher than 0, to show the probability of business failure for each organisation. The model includes the Gross National Price-level index (GNP index), which allows for the model to be applied over industry barriers (Church, 2016).

The formula used is described in Chapter 2, and therefore will not be broken into each variable again. However, the variables for each value will be shown with a short description of the calculation thereof. The formula is stated below.

$$O = -1.32 - 0.407 \log \frac{TA_t}{GNP} + 6.03 \frac{TL_t}{TA_t} - 1.43 \frac{WC_T}{TA_T} + 0.0757 \frac{CL}{CA} - 1.72X - 2.37 \frac{NI_t}{TA_t} - 1.83 \frac{FFO_t}{TL_t} + 0.285Y - 0.521 \frac{NI_t - NI_{t-1}}{(NI_t) + (NI_{t-1})}$$

#### *Analysis and component explanation*

This study calculates each of the nine values that make up the formula separately and then combines the values in the formula to calculate the O-score for each organisation. These values are calculated using the different financial information line items and ratios, as discussed, and then combined with the coefficients. Tables 19 and 20 show the input values for the Group A and B companies respectively and Tables 21 and 22 (see appendix for tables) show the nine calculated values for Group A and B respectively. These nine values were then used in the calculation of the O-scores for each company, after which the averages, after taking outliers into consideration, for the three financial years and a total average for the group were calculated.

As explained above, the nine values all use the variables in different smaller calculations. These are discussed below (Ohlson, 1980). See Table 2 included in the literature study of Chapter 2 for a breakdown of the below-mentioned abbreviations and variables.

**Table 5 - O-score coefficients**

Score Value	Formula	Coefficients
0	-	-1.32
1	$\log \frac{TA_t}{GNP}$	-0.407
2	$\frac{TL_t}{TA_t}$	6.03
3	$\frac{WC_T}{TA_T}$	-1.43
4	$\frac{CL}{CA}$	0.0757
5	$X$	-1.72
6	$\frac{NI_t}{TA_t}$	-2.37
7	$\frac{FFO_t}{TL_t}$	-1.83
8	$Y$	0.285
9	$\frac{NI_t - NI_{t-1}}{(NI_t) + (NI_{t-1})}$	-0.521

Value 0 – There is no value included as the coefficient of -1.32 is not directly linked with a value that needs to be calculated, as is the case with the other nine values.

Value 1 – This value is the logarithm of the total assets of each organisation, divided by the GNP index. The total assets include all assets listed on the balance sheet of each organisation and does not exclude any line items. The GNP indexes are the indexes of 2015 – 2017 and were retrieved from Trading Economics (2017) for each period. As previously stated, the GNP price level index can shortly be defined as the average price over the entire current spectrum of goods in an economy (Kenton, 2019). This is combined with a coefficient of -0.407.

Value 2 – This represents the total liabilities of each organisation, divided by the total assets. The total liability amounts also do not exclude any line items and constitute the entire amount listed on the balance sheets. The formula combines this value with a coefficient of 6.03.

Value 3 – The calculation of this value is the division of the working capital ratio, by the total assets of the organisation. The working capital ratio is calculated by subtracting the total current liabilities from the total current assets of the organisations. Current assets and liabilities were discussed in more detail in section 3.1 under the current and quick ratios. This is then combined with the coefficient of -1.43.

Value 4 – This value is calculated by dividing the total current liabilities by the total current assets. This is combined with the coefficient of 0.0757.

Value 5 – This value is shown as an “X” in the formula and is not calculated. The  $X = 1$  if the total liabilities exceeds the total assets, used in the calculation of the previous value, and  $X = 0$  if not, combined with a coefficient of -1.72.

Value 6 – This value is calculated by dividing the net income before taxation, as listed on the income statement of each organisation, by the total assets amount. This net income amount is not adjusted for cash-flow items, as is done in a liquidity analysis. This value is then combined with a coefficient of -2.37 in the formula.

Value 7 – The calculation of this value is the division of the funds from operations; in most organisations’ cases, this was the profit from operations line-item on the income statement, by the total liabilities amount. The coefficient combined with this value is -1.83.

Value 8 – This value is shown as a “Y” in the formula and is also not calculated. The  $Y = 1$  if the organisation experienced a net loss for the preceding two years and  $Y = 0$  if not. This is combined with a coefficient of 0.285.

Value 9 – This is the most complex value and is calculated by subtracting the net income after tax from the net income before tax, divided by the sum of the absolute amount of the net income before tax and absolute amount of the net income after tax. Lastly, it is combined with its coefficient of -0.521.

As stated in Chapter 2, this study does not seek to adjust the formula proposed by Ohlson, and simply seeks to establish the utility thereof in the South African context. Therefore, the study accepts the formula and coefficients as stated above and will apply the calculation of each value to the information gathered from each organisation's financial statements directly, without any alterations to the suggested formula of coefficients.

### ***Default probability***

The default probability is used in order to state the result of an O-score calculation as a percentage of the probability that an organisation will be liquidated. This does, however, alienate the organisations that are simply in financial distress but will not be liquidated. The use of percentages increases the understandability of the score for non-financial clients or personnel (Gruszczynski, 2015).

$$p(\text{failure}) = \frac{e^{O\text{-score}}}{1 + e^{O\text{-score}}}$$

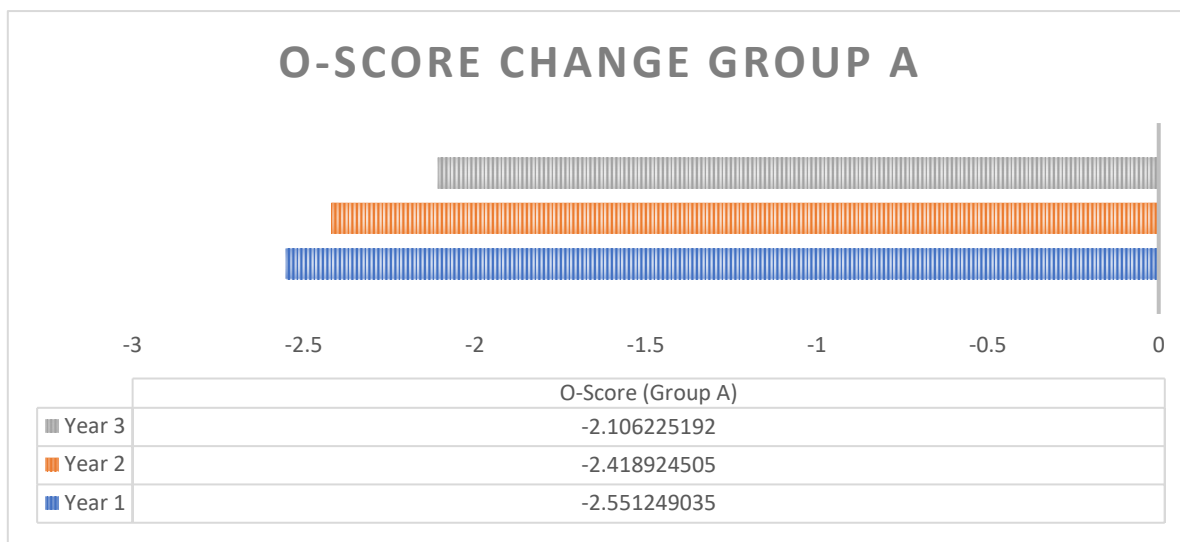
The default probability was applied to the dataset, both on the individual companies and years and the mean average thereof was then calculated for each company and group.

### **O-score analysis and comparison**

As previously stated, tables 19 and 20 show the inputs from each company in each group for all three years that were used to calculate the O-scores for each company. Table 21 and 22 (see Appendix A) shows the O-score values, as discussed above, calculated separately for each company, per year. As in the previous section, the years are shown as Y1-3 before liquidation/delisting in the case of Group B and 2015-2017 in the case of Group A.

Tables 23 and 24 (see appendix) show the calculated O-scores and default probabilities of groups A and B, respectively. The model states that any score calculated below 0 can be seen as a low risk company for financial distress. The inverse is then also true, as any company with a score of 0 or more can be seen as a company facing potential business failure (Imelda & Alodia, 2017). Firstly, the comparison of the change in the O-score is shown in charts 7 and 8, showing the average O-scores for Y1-3 for both groups. This clearly shows that the O-scores decrease as the company falls into further financial distress.

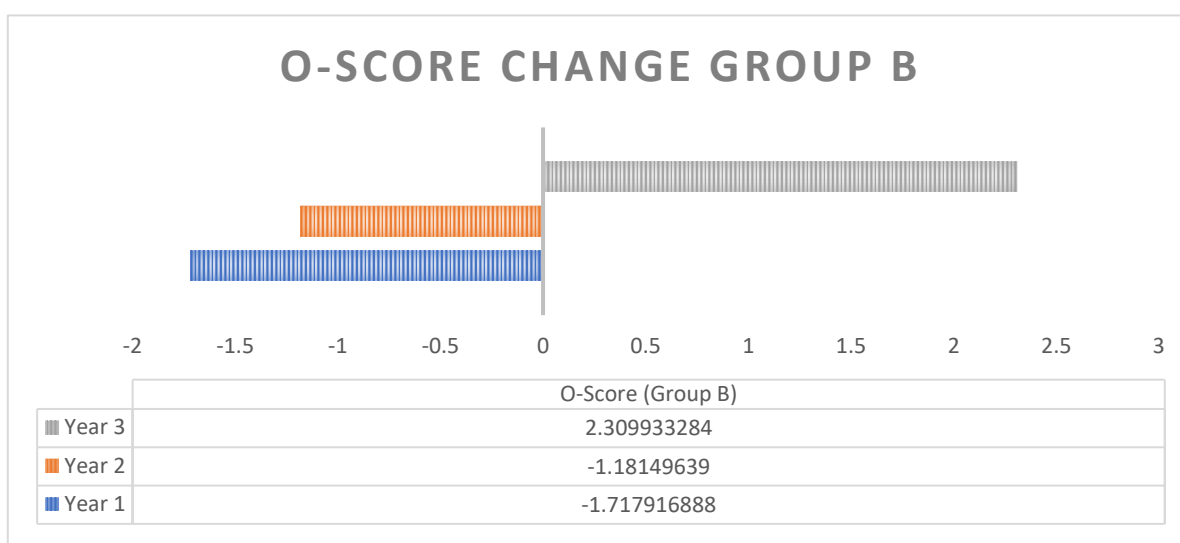
In the case of the Group A companies, the score starts as a negative and further falls from the line of default (0) in the years leading up to Y1. This is a clear indication that the organisations continue to grow as time progresses (Karamzadeh, 2012).



**Chart 7 – O-score results (Group A)**

This is however, also reflected in the scores calculated for the Group B companies, as can be seen from chart 8 below. Where the initial score is far above 0 and thus shows a high tendency for financial distress, Y2 and 1 show a clear fall in the score to better than the accepted, non-financial risk, levels.

The reason for this unexpected shift lies in the restructuring that takes place prior to scaling down or liquidation of a company. This is stated in the study of Denis and Rodgers (2007), where they proved that the drastic reduction of assets and liabilities, as well as limitation of operations, gives a company the best chance of remaining a going concern while under a restructuring process. Many of the companies in Group B, such as Holdsport and Oakbay Resources, survived their period of financial distress but dramatically reduced their operations, thereby cutting expenses and servicing their short-term liabilities.



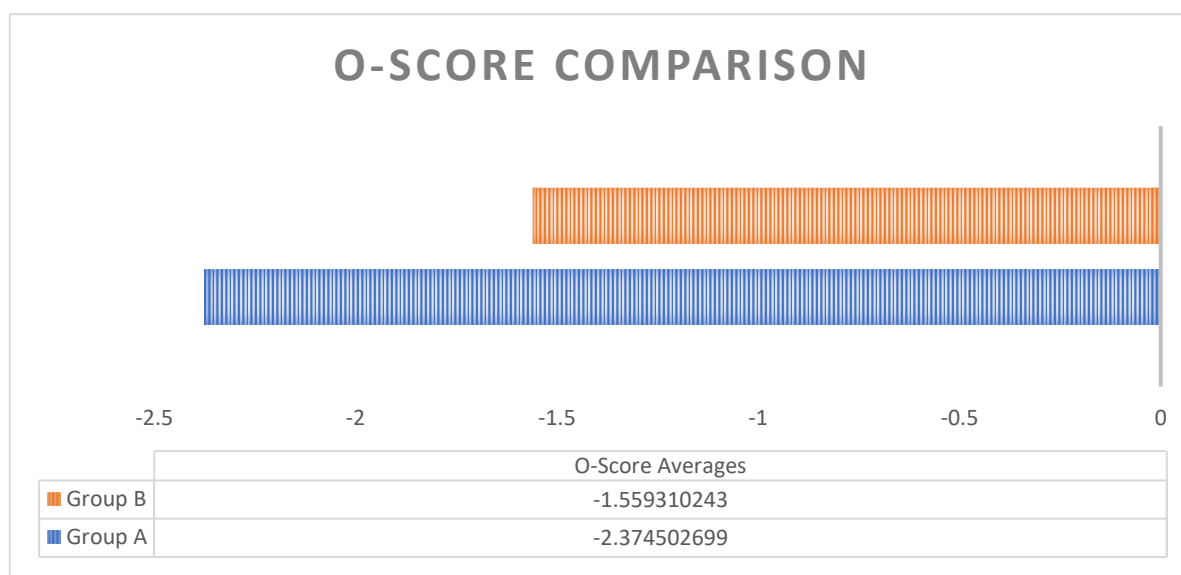
**Chart 8 – O-score results (Group B)**

However, this was not enough to stop the delisting of the companies from the JSE and in many cases was a requirement, in order to effectively restructure.

The effects of restructuring can be seen when looking at the improvements in the net income before and after taxation of the companies in Group B, listed in Table 20 (see appendix). The average between the companies in the group shows an upward curve of both the net income before taxation and after. This can mostly be interpreted as being the work of the drastic increases in the Funds from Operations (FFO) amounts of most companies in Group B. This is shared with Group A, as the same pattern can be seen taking place in the FFO amounts of that group.

According to Kim (2013), the O-score's success lies in the use of the FFO variable, as this variable is shown as being linked to return and possessing return-predictive properties. This explains the seeming anomaly, that the scores for Group B cannot be interpreted as accurate.

In most cases, an increase in the profitability or returns of an organisation would constitute the improvement of an organisation's financial health and refute the existence of financial distress. In this context, however, this fact is refuted as an organisation significantly increases its profits in the two years after financial distress is first recognised since corrective action is taken too late and not upheld (Whitaker, 1999). The loss in financial wellbeing can still be seen in the Working Capital (WC) variable/value as these values continued to decrease, even though the net income of the Group B companies increased for the two years before delisting.



**Chart 9 – O-score comparison**

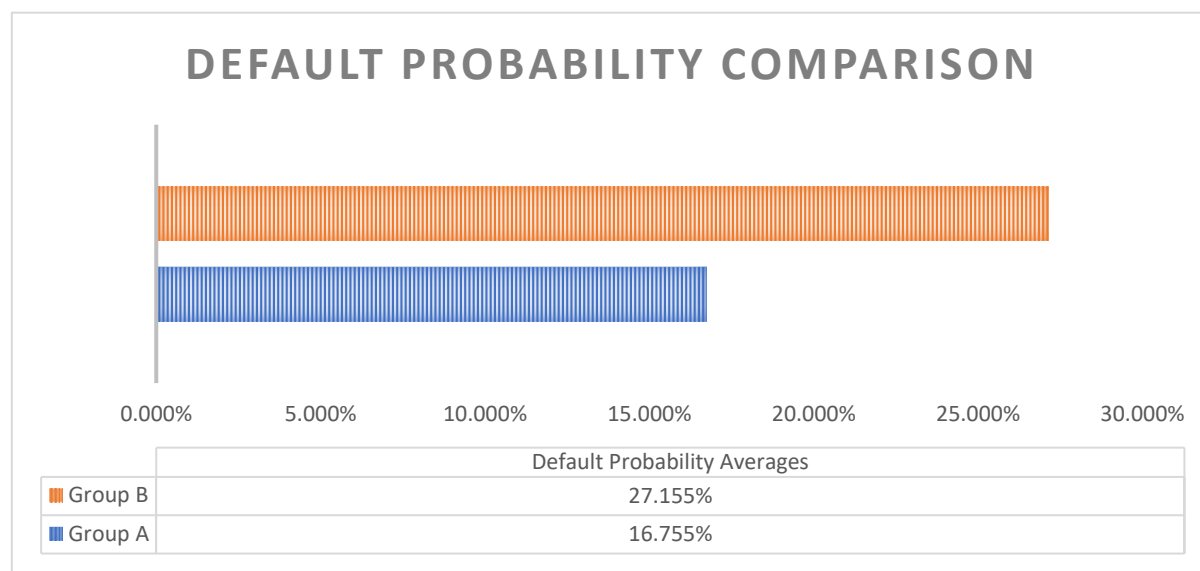
Statistical instrument	O-score	
	Group A	Group B
X	Group A	Group B
Median	-2.34241	-1.90313
Standard deviation	1.636352	7.199525

While the average O-score of the Group B companies still fall below the 0 mark, the distinction between the two groups is undeniable. The reason for this can be attributed to the fact that not all the companies in Group B experienced high levels of financial distress and only delisted, where many were liquidated. These companies, such as Illovo Sugar (-2.814) and Holdsport (-5.727), drive down the average as both companies' scores are very far below 0 and therefore show that their de-listing is not attributed solely to financial distress and that they were not liquidated after de-listing.

The high standard deviation of the Group B companies shows the high differentiation as well, as the difference between liquidated companies like M-Fitec and those that scaled down but survived, is very high and thereby decreases the overall statistics of the group and model. This shows that the O-score can be very volatile in its predictions as it focuses on pure business failures, instead of financial distress.

### Default probability comparison

The applicability of the O-score can more clearly be seen when applying the Default



**Chart 10 – Default probability comparison**

Statistical instrument	Default probability	
	Group A	Group B
X		
Median	11.587%	18.892%
Standard deviation	13.757%	24.904%

Probability (DP) formula, as stated above, to the scores calculated in the previous step. By applying this formula, the O-scores are converted into percentages that show the probability of financial distress or bankruptcy more clearly.

While the probability of the Group B companies does exceed that of the Group A companies by 12%, it is not a high probability. This can be explained by the DP only showing the companies most likely to default on their short-term liabilities and not those in financial distress. This shows a lack of conclusive information provided by the O-score and that the model's utility as a business failure model, is more prevalent than its ability to simply predict financial distress.

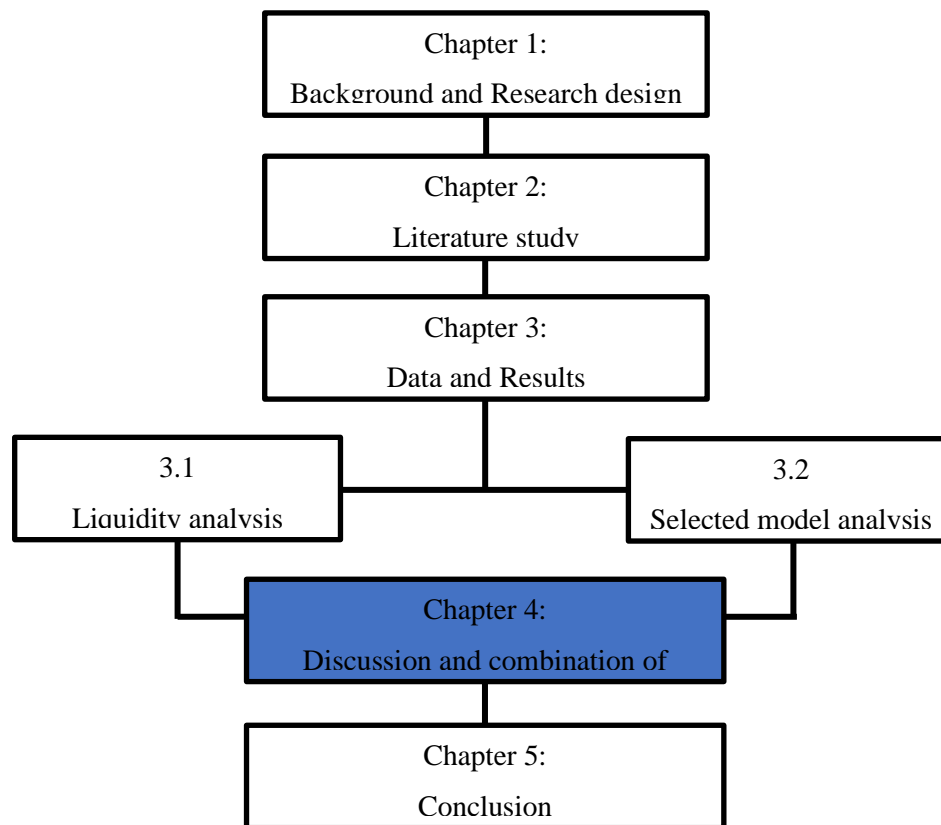
When taking the difference in results obtained from the raw O-scores of each group and their respective default probabilities into account, the conclusion can be drawn that the O-scores in their raw form provide conclusive information to a degree. However, the use of the DP decreases the model's predictive capabilities and contribute to the sentiment of allocating the model to business failure rather than financial distress.

### 3.3 Chapter summary

In this chapter, the two measures decided on in Chapter 2 were separately applied to the dataset and the results were analysed in order to establish the predictive capabilities of each measure in isolation. The liquidity financial ratios have shown to have high predictive capabilities, although neither of the five ratios can be analysed separately from the other four. The O-score's results were analysed inspecting both the raw O-scores and applying the DP to the dataset. The difference in the results obtained from the DP and raw O-scores were also reflected upon.

The results obtained will be analysed and discussed further in Chapter 4 and the combination of both measures will applied in an attempt to address the main research question of this study.

## Chapter 4 - Discussion of results

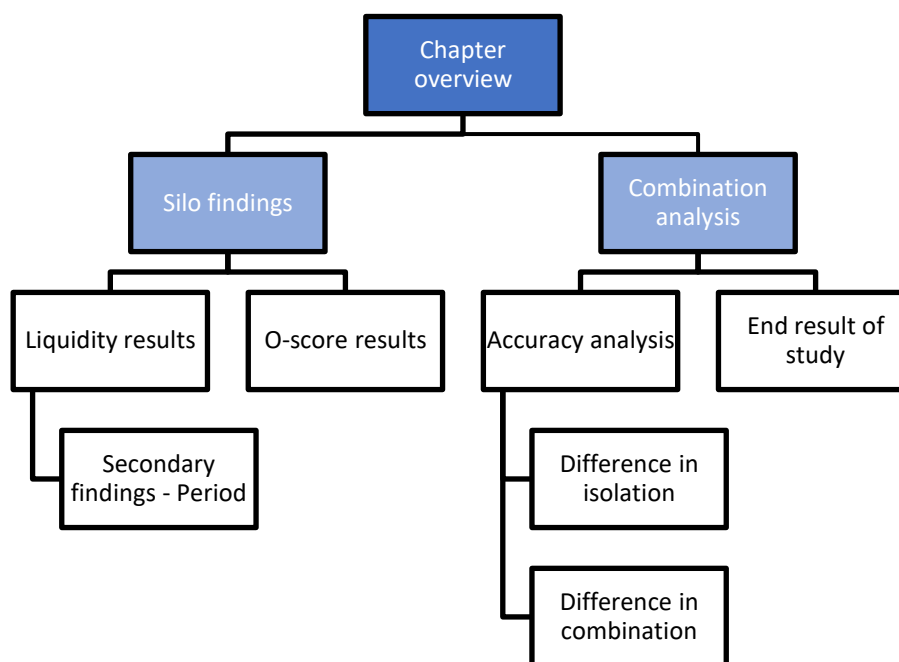


**Figure 5 – Chapter layout (Ch. 4)**

In this chapter, the results obtained in Chapter 3 will be analysed and reflected on, in order to determine the predictive capabilities of both the liquidity and O-score analyses in isolation. This is done in order to benchmark the difference in each measure's effectiveness without combining the two. The three-year period used as the optimal period of financial distress prediction, as established in Chapter 2, will also be reflected upon in the secondary findings.

After the conclusions about the separate capabilities of both measures have been made, the chapter will focus on answering this study's main research question. This will be done through the combination analysis.

The combination of analyses assesses the accuracy of both measures and compares the two, after which the accuracy statistics are drafted using the results of Chapter 3. The results of the combination measure are then compared between the two groups and a final result is discussed as to the capabilities concerning the measures.



**Figure 6 – Chapter 4 breakdown**

#### **4.1 Liquidity analysis as a silo prediction model for financial distress**

Using the five main liquidity ratios, this study has determined that there is indeed a correlation between the results obtained from the ratios and whether or not a company can be defined as being in financial distress. This correlation in the cases of the current, quick and payables ratios was unexpected as the companies in Group B's ratios appeared favourable at first glance, when using conventional logic towards financial analysis. It was only on closer inspection that the reason for the unexpected results was discovered and the contrary was proven.

The current and quick ratios increased for the Group B companies as a backlog of debtors was created and the companies in distress' efficiency with which they collected their debt was compromised (Cagle *et al.*, 2013). It was however, found that these two, as the two main liquidity ratios, cannot be analysed alone when analysing liquidity. The main problem was found to be working capital and the companies in Group B's ineffective management thereof (Filbeck & Krueger, 2005).

Group B's ineffective management of working capital can be seen in the results when analysing the three other liquidity ratios. In the case of the receivables turnover, the ratio rose for Group A in consistency with the current and quick ratios, indicating that the assumption of a backlog of debtors do play a role in the higher ratios (Lazaridis & Tryfonidis, 2006). Group B fluctuates with a general fall in Y2 and a rise to almost the same levels as Y3 in Y1.

Year 1 is the year prior to delisting and this year generally sees companies in this group tightening their debt collection in order to salvage the fall in share prices and facilitate the process of delisting (Wang & Campbell, 2010).

The payables turnover consistently fell as the date of delisting approached for Group B companies. This is because many of these companies were liquidated in Y1 and some of the short-term liabilities were covered. The Group A companies' ratios also fell, although not by any considerable margin, therefore, this can simply be seen as efficient working capital management, rather than any sign of distress.

Lastly, in the case of the inventory turnover ratio, inventory levels fell dramatically for the Group B companies, with many not holding any inventory by Y1, before liquidation or delisting. This can be attributed to the companies not producing or buying any new inventory or just enough to remain in business for these years. The Group A companies' ratios fluctuated through the three years, but not substantially, remaining within the 40-50 days margin. Therefore, this is no prelude to financial distress either.

This study has found that the use of the two main liquidity ratios, current and quick ratios, do not provide enough substantive information to warrant use in any financial distress analysis, except as umbrella ratios for the more focused working capital ratios.

Therefore, these three liquidity ratios do show a correlation with financial distress, but all three ratios need to be analysed together and they do not provide a comprehensive prediction model with which financial distress can be predicted. This is because many of the companies in Group B were already in financial distress by Y3. The use of more sophisticated methods, in conjunction with these ratios would be advisable (Smith & Begemann, 1997).

## **4.2 O-score analysis as a silo prediction model for financial distress**

Ohlson's O-score has been found an unlikely model to be used in financial distress prediction, as opposed to the more famous Altman Z-score, as discussed in Chapter 2. However, this study came to the conclusion that using the less known O-score gives more credence to the results found as the scope of the study includes companies over multiple industries. Ohlson's O-score provides a broader analysis of each company and includes measures such as the GNP price level indexes for the period under scrutiny and therefore, provides a more conclusive analysis.

When analysing the results obtained from applying the O-score to the dataset, it can be accepted that a correlation does exist between a score of 0 or higher, 0 being the model's rule-of-thumb, and financial distress. The results were also unexpected, however, as the Group A and B companies' scores did not vary to the degree anticipated. The most conclusive results, when looking at the separate components of the model, was found to be the fall in or lack of control and performance of the Group B companies in the management of their FFO. This can also be tied in with the effective management of these companies' working capital as seen with the liquidity ratios.

When looking at the results of Group B, it can be seen that while the model shows a very clear tendency for financial distress in these companies in year three before de-listing (Y3), this changed drastically in Y2 and Y1, as the restructuring of many companies improved their financial position (Denis & Rodgers, 2007). This was temporary, however, as the restructuring process shows a false climb in financial position for the first two years thereafter (Whitaker, 1999). This can be seen with all of the companies in Group B still de-listing, whether they were liquidated or not, as a result of the down-scaling process or down scaling of their operations.

The results after using the default probability was also unexpected as it lessened the overall gap, when compared to the raw O-scores. It does, however, mostly serve as a method of increasing the understandability of the O-score for non-financial users, therefore, it is not given too much credence in comparison to the raw O-scores.

These factors lead to the conclusion that the use of the O-score does correlate with the occurrence of financial distress in listed companies and, therefore, does possess predictive capabilities. The model does require a longer period before financial distress or de-listing to be more accurate as the restructuring part of the financial distress process negatively influences the utility of the model.

### **4.3 Secondary findings – three-year period**

According to Lieu *et al.* (2008), the optimal time period to apply financial ratios as a form of analysis is three years before any financial distress. In this way, Lieu *et al.* (2008) shows that financial distress can be predicted using this time period, as accepted by this study in Chapter 1.

In this study, it is seen that each financial ratio reacted differently in the three years under scrutiny. Therefore, the utility of the period assumption will be reflected upon separately for each ratio.

For the current and quick ratios, the ratios consistently rose throughout the three years for both groups. As can be seen by the findings and discussion above, this is not necessarily a clear indication of financial distress as the amount of current assets does not necessarily indicate a sound liquidity position. The amount by which the ratios increased annually are substantial and may indicate a backlog of debtors as previously discussed.

The three-year period has mixed results when applied to the three working capital ratios in the event of financial distress. The receivables turnover started very high in Y3 and continued negative performance for Group B companies up to Y1, however the Y3 results are much higher than those of the next two years and therefore an expansion of the period might decrease the high difference and show an earlier problem in these companies' debtor management. The same conclusion can be drawn for both the payables and inventory turnovers as many companies cease inventory production and, therefore, decrease their creditors two- and one year before de-listing.

When examining the O-score's application to the dataset, it can be seen when looking at the change over the period in the scores of both groups, that the third year prior to de-listing or financial distress provides an outlier to the other two years. This is accepted to be the cause of the restructuring of many of the Group B companies in the first and second years prior to de-listing (Denis & Rodgers, 2007). However, this does indicate that the O-score is not completely compatible with the three-year period as additional years before Y3 could provide extra insights into the correct period to apply the model to, when predicting financial distress.

Therefore, this study concludes that while the three years prior to de-listing provide insights into the financial distress of Group B companies and can coincide with prediction methods, an increase of the period by two additional years would increase the accuracy and utility of financial distress prediction.

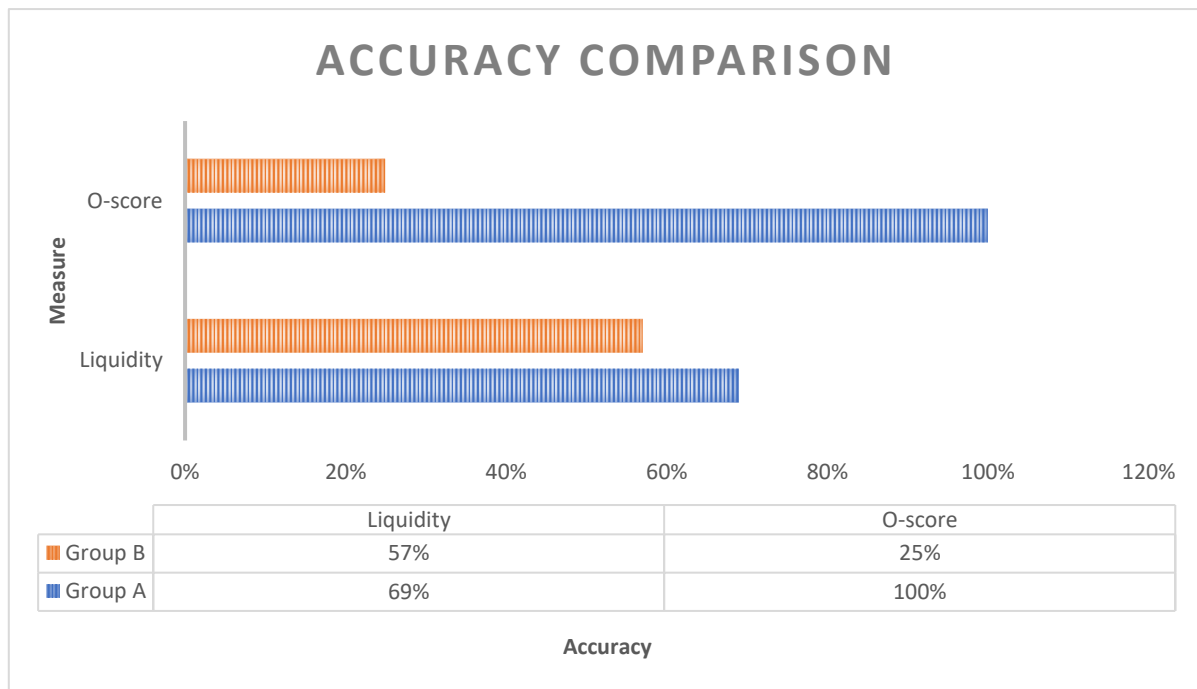
#### 4.4 Combination analysis

After analysing the two methods of financial distress prediction discussed above, the need for more conclusive analysis cannot be disregarded. This study now seeks to combine the results obtained from Chapter 3 and attempt to provide a more holistic prediction of financial distress for the Group B companies. This will be done by combining the mean averages of each company in both groups' O-score for Y3-1 and analysing these in conjunction with the mean averages from all five liquidity ratios for each company in each group over the same period.

Both parts' results will be converted into a safe/distress factor, in comparison to the general rules-of-thumb accepted in section 3.1 and the  $>0$  in section 3.2, in order to make the results compatible and enable the combination of the two. These factors will then be analysed for each company and group, and then be compared against the other group. Thereafter, the utility of a combination model can be determined and discussed in Chapter 5.

As can be seen below, the results from either method varies, as all the companies in the dataset are not liquidated companies and did experience financial distress, but some only briefly. There exists a clear difference in the accuracy of the two methods for both groups. The O-score was not very successful in a definite prediction on its own in the case of Group B, where it only identified 25% as definite business failures. It should be considered that the model is used to identify business failure and not simply financial distress (Ohlson, 1980). The liquidity analysis of Group B was more successful and achieved a 57% accuracy rate, when taking the mean average of all five ratios into consideration.

In the case of Group A, the O-score has a 100% success rate in disproving all companies in the group of experiencing true financial distress or business failure. The liquidity ratios' averages also showed a high accuracy rate of 70%, though the liquidity ratios can be interpreted differently if observed from different perspectives (Lev & Sunder, 2012), as discussed in section 3.1. These accuracies are calculated in tables 25-28 (see appendix).



**Chart 11 – Accuracy comparison**

Combination - A								
Measure	Liquidity ratios					Selected model O-score	Averages	
	CR	QR	RT	PT	IT			
<b>Total Safe</b>	18	11	16	13	12		20	14
<b>Accuracy</b>	90%	50%	80%	65%	60%		100%	74%

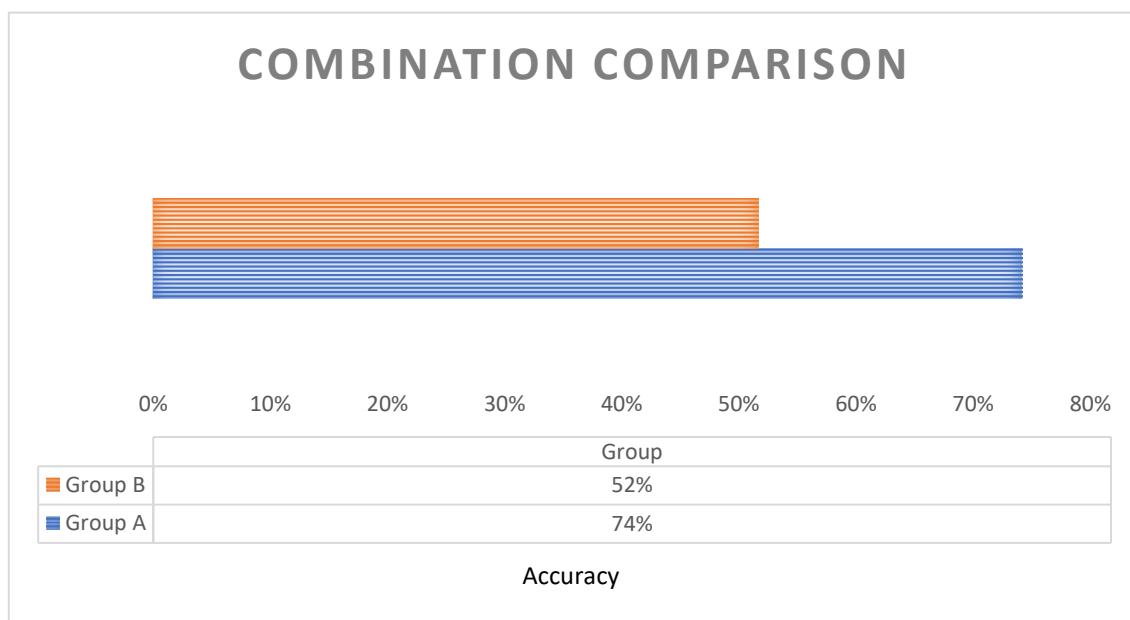
Combination - B								
Measure	Liquidity ratios					Selected model O-score	Averages	
	CR	QR	RT	PT	IT			
<b>Total Safe</b>	12	12	7	12	14		5	11
<b>Accuracy</b>	60%	60%	35%	60%	70%		25%	52%

Taking this information into consideration, the need for a more conclusive method or model is evident. Therefore, the two methods have been combined, as discussed above, in an attempt to address the primary objective of this study and provide a more conclusive view of financial distress prediction. In Table 10 below, the accuracy of each liquidity ratio for each group, as well as the accuracy of the O-score for each group is summarised and this was used to create the combination analysis for the combined method.

The overall accuracy was determined by using the Safe/Distressed factors as stand-in variables. The companies' results from both methods were converted into these variables by using the rules-of-thumb in the legends of tables 26 and 27 (Attari & Raza, 2012), as well as the <0> rule of the O-score analysis.

A Safe (S) variable was attributed to results that positively exceed or fell short of the rules-of-thumb or <0> rule. The inverse being true when attributing a Distressed (D) variable. The assumption, as stated in Chapter 1, being that all companies in Group A are "Safe" companies and all companies in Group B are "Distressed" companies. The total "Safe" companies for Group A and "Distressed" companies for Group B were then weighed up against the total of 20 companies in each group to arrive at the accuracy measure for each group by taking any company with a D in Group A as reducing the accuracy and the inverse with S for Group B.

As seen in the chart below, the combination of the two methods, increase the accuracy for financial distress prediction in both of the groups' cases. The overall accuracy for Group A increased to 74%, whereas the average accuracy thereof for only the liquidity ratios amounted to 71%. The Group B companies also saw a rise in accuracy of 3% from 49% to 52% when combining the measures, the O-score bringing the accuracy down considerably.



**Chart 12 – Combination accuracy comparison**

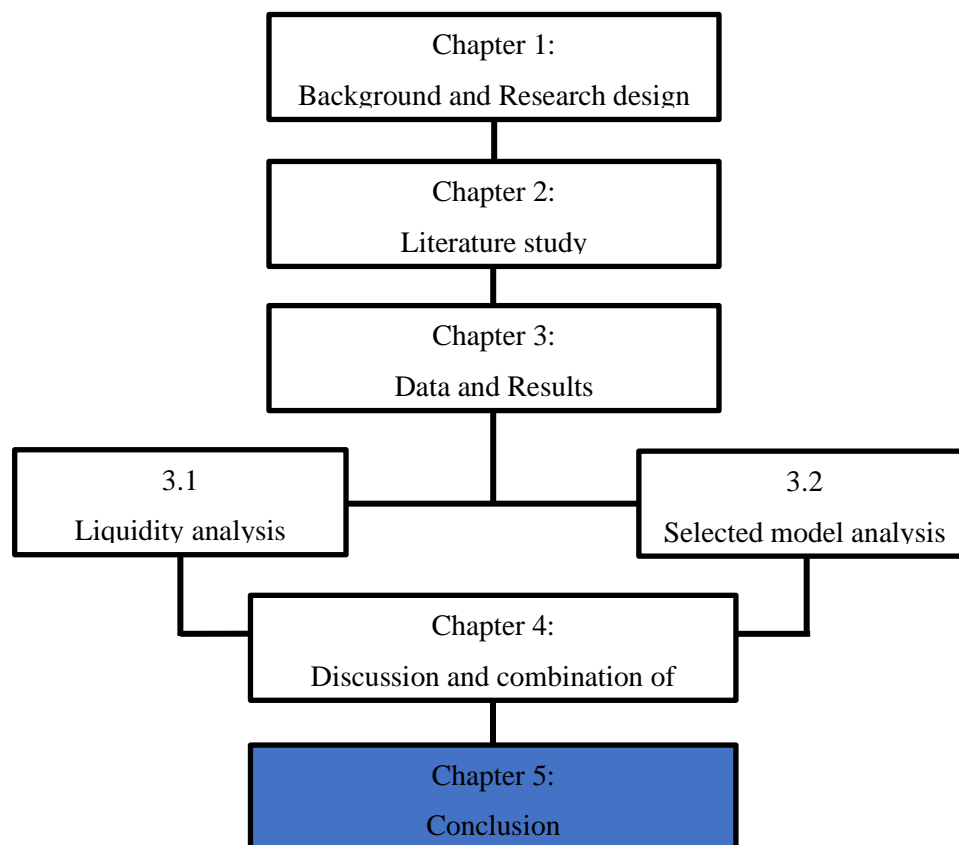
## 4.5 Chapter summary

This chapter reflected on the results of Chapter 3 in regard to the two measures applied in isolation and their predictive capabilities, as well as the period that this study used in applying the measures to the datasets. It was determined that both measures do correlate to financial distress in the three years prior to financial distress and its prediction, although a longer period is proposed to increase accuracy. It was also found that these measures do not provide conclusive enough predictions in isolation.

This established the outcomes of the secondary objective to test the predictive capabilities of both measures for financial distress in isolation. These outcomes lead to the primary objective and research question posed in chapter one – whether financial distress prediction through liquidity ratios can be improved by combining a liquidity analysis with a secondary measure.

Therefore, the measures were combined, and the charts showed above clearly show that the combination of these two measures increase the effectiveness of financial distress prediction and that more conclusive results can be found by combining more than one measure, when predicting financial distress in listed companies in the South African context.

## Chapter 5 - Conclusion



**Figure 7 – Chapter layout (Ch.5)**

In this chapter, the study will reflect on the previous chapters and the results or statements gained from each. These will be discussed in short and a summative conclusion reached on the success of each. This will be followed by revisiting the study's objectives in order to determine if all have been met. Lastly the chapter will close with a restatement of the problem statement, as stated in chapter one and a brief synopsis of the limitations of the study, followed by a final overall conclusion, the contribution thereof and any recommendations.

### 5.1 Summary of previous chapters

In chapter two, the utility of a liquidity analysis and the two proposed existing models for financial distress prediction was analysed through the literature study of all three topics. In the chapter, it was determined that liquidity is seen as a key area for financial distress, as well as business success by many previous studies. It was determined that the liquidity analysis should include five key liquidity ratios, as performed by previous studies and that the use of these in financial distress prediction has often been overlooked in practise.

The chapter continued in an analysis of both Altman's Z-score and Ohlson's O-score, where the basic structure of both models were investigated and the applicability thereof to the current study determined. It was found that while the Z-score is more widely used in practise, the O-score provided better chances of accuracy in its prediction, as it includes factors that remain constant over many industries, as opposed to the Z-score, whose standard deviations need to be recalculated per industry. This study has therefore accepted the O-score as the more appropriate model to be combined with liquidity ratios in the predictions of financial distress.

Chapter three applied both the liquidity ratios and the O-score to the dataset in isolation in an attempt to determine each measure's separate predictive capabilities. These were applied to each company in each group over the three years included in the period. Each company's results were averaged per ratio and for the model. The outliers in each group and each ratio were determined and a mean average that better represents the entire group was calculated, in order to be compared with the other group. Here it was determined that both measures do correlate with financial distress prediction and the main causes for liquidity problems faced by Group B companies were indicated.

In chapter four the results of chapter three were discussed and the accuracy of each ratio and the model was determined through the use of "safe/distressed" factors as to the correct prediction of the measure or ratio in the case of each company in both designated groups. These results were then combined in an attempt to address the primary objective of the study, where the results showed a positive inclination to the combined method, as opposed to the use of both measures as silo prediction measures.

## **5.2 Objectives**

The objectives of this study were stated in chapter one and have been addressed in separate chapters and sub-chapters throughout the study. The objectives have been stated as the following:

### **I. Primary objective**

- To evaluate the prediction properties of liquidity financial ratios, and whether a combination of measures can be included to improve these properties (Ch. 4).

## II. Secondary objectives

- Determining the utility of liquidity analysis and the proposed financial distress models, in order to determine the most relevant model (Ch. 2).
- Test the predictive capabilities of each measure with regard to liquidity and the selected model in isolation (Ch. 3).

### 5.3 Problem statement

In the current South African economic climate, businesses are under increasing pressure, creating unease under shareholders. The failure of many listed companies has occurred without much warning and the existing measures for predicting financial distress do not provide conclusive enough indications. The need to expand on existing knowledge by combining two or more measures are therefore needed. This study has found that the South African context does not change the effectiveness of such a combination method and that through the use of liquidity ratios and Ohlson's O-score, more conclusive predictions can be achieved, if the necessary information is available.

### 5.4 Conclusions

#### 5.4.1 Prediction of financial distress through a combination of measures in the South African context

The primary objective of this study was to affirm if the criticism against a liquidity ratio analysis can be addressed by combining it with a secondary measure. The primary objective was achieved in chapter four with the combination of the isolated results of the liquidity ratios and those of Ohlson's O-score.

The combination shows a sharp increase in the conclusive results for Group A companies as the benchmark, as well as a marginal increase in accuracy for the Group B companies. This can be attributed to many Group B companies undergoing restructuring in the two years prior to de-listing and therefore shows the possible utility in an analysis over a longer period than initially proposed. This study shows a 75% accuracy for Group A companies and 52% for Group B companies, over the period of three years before de-listing, i.e. a total accuracy average of 63%. South African companies do react in correlation with those of equivalent studies in other countries, however the current economic climate increases pressure on businesses as a whole.

Therefore, this study has found that there does indeed exist an increase in the overall financial distress prediction capabilities for the companies in the dataset if the two measures are combined.

#### **5.4.2 Liquidity financial ratios as a silo predictor of financial distress**

As stated in chapter 4, the use of liquidity financial ratios remains central to financial analysis in all companies (Jooste, 2006) and this study has concluded that the use thereof provides conclusive information regarding the liquidity and solvency positions of a listed company. The five key liquidity ratios, as applied by this study, can however not be analysed in isolation from one another as all five are necessary in order for the analyser to be provided with a conclusive result of a company's liquid position.

The current and quick ratios do not provide conclusive insights without any further investigation as the normal rule-of-thumbs are not always applicable to every industry. Both the receivables and payables turnovers require deeper analysis and provide the expected results after this analysis (Dharmasena, 2015). The inventory turnover provided expected results and can be seen as a key problem area for companies in distress, when applicable to the company industry.

This analysis has also shown that focus can be placed on the management of a company's working capital when financial distress is first identified as this was found to be a key problem experienced by most companies in the de-listed group.

#### **5.4.3 Ohlson's O-score as a silo prediction of financial distress**

After weighing up the O-score to the more popular Altman Z-score, this study found the O-score to be more applicable and accurate and therefore chose it as the combination model and in doing so met the secondary objective of determining the utility of these two models. The O-score incorporates the GNP price level index, giving it a cross-industry advantage and takes many different areas of the financial position of a company into consideration. While the use of the model in isolation proved less conclusive than the liquidity ratios, the correlation between financial distress and the model still exists and the use of the FFO factor in the formula increases its utility (Kim, 2013).

This also ties the model with the liquidity ratios and the above-mentioned problems faced with working capital management. This study affirms the use of the model as a predictor for financial distress however, the model is more suited to predicting business failure and not simply financial distress, as can be seen in section 3.2 and four of this study.

The model does show the potential for more accurate readings when taking a larger time period into consideration than the three-year period in this study, as can be seen in the large change in the Group B companies' O-scores between Y3 and 2. These two points do however, show that each measure does have predictive capabilities in isolation and therefore meets the last secondary objective of this study.

### **5.5 Limitations of the study**

The study encountered many small limitations however, none of these have influenced the overall findings of the study to any great degree. The first limitation encountered was the collection of financial information from the de-listed (Group B) companies, as many of these companies have liquidated and therefore do not have information generally available in the exact same years as those in Group A. This did not pose a problem however, as the mismatch of years between the companies in Group B and to those in Group A don't affect the results gained. This assumption is made on the grounds of previous studies that state that the exact years are not as relevant as the concept of the period before financial distress, regardless of year number. Therefore, the financial information available for each company was sourced for the three years before delisting, with some causing a slight mismatch of years.

Another limitation was found in the companies grouped in Group B, as the list sourced from the JSE included 80 companies that have de-listed between 2015 and 2017, but not all of these companies have experienced high levels of financial distress which affects the overall averages obtained from the group. This was solved by eliminating the outliers in each group per ratio and for the O-score, so as to make the results obtained comparable. This is coupled with all the companies in both groups ranging over different industries however, this was solved by using the O-score model as the inclusion of the GNP price level-indexes increased the model's effectiveness cross-industry barriers.

Lastly it was found that the ideal period for financial distress prediction proposed by Lieu *et al.* (2008), limits the analyses to some degree. While this did not refute the objectives and findings of this study, lengthening the period might showcase an earlier indication of financial distress, if longer periods' information can be obtained.

## **5.6 Contributions of the study**

The findings obtained from this study has shown that the combination of liquidity financial ratios with the Ohlson O-score as a secondary measure, increase the ratios' financial distress prediction capabilities if applied to the financial information available to each company in the periods leading up to de-listing or liquidation. This is in agreement with previous studies, such as performed by Jouzbarkand et al. (2013) in Tehran and affirms the utility thereof for listed companies in the South African context.

## **5.7 Recommendations**

As the South African economy has been very unstable in the past few years, the study's focus on listed companies stems from the availability of information and the large-scale failure of large corporate entities in the country up to the date of this submission. The usefulness of the results obtained shows the utility of this method however, the focus on small and medium enterprises (SME's) has not been attempted and might provide further insight into smaller business failures.

This study focuses on financial information, but the influence of non-financial aspects is present and can be seen as a possible point for further study, in order to provide insights into the governance factors leading to the adverse financial figures showcased in this study.

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## Appendix A – Tables

Y = Year prior to delisting/liquidation (Group B)

Y= Year prior to 2018 (Group A)

**Table 6 - Group A companies list**

<b>JSE Top 20 listed companies - As at 05/09/2018</b>				
<b>Num.</b>	<b>Company Name</b>	<b>Country of Origin</b>	<b>Sector/Industry</b>	<b>Market Cap (ZARm)</b>
1	Anheuser-Bush InBev Ltd.	Belgium	Beverages	1,975,691
2	Barclays Africa Group Ltd.	South Africa	Banking	1,561,873
3	Anglo American plc.	United Kingdom	Mining	1,354,662
4	Aspen Pharmacare Holdings Ltd.	South Africa	Pharmaceutical	908,282
5	BHP Billiton Ltd.	Australia	Mining and Oil	604,528
6	British American Tobacco plc.	United Kingdom	Tobacco	592,034
7	FirstRand Ltd.	South Africa	Financial Services	414,613
8	Glencore plc.	Switzerland	Mining	336,569
9	Mondi plc.	Austria	Packaging/Paper	328,366
10	MTN Group Ltd.	South Africa	Telecommunication	294,031
11	Naspers Ltd.	South Africa	Internet and Media	255,716
12	Nedbank Ltd.	South Africa	Banking	212,545
13	Old Mutual Ltd.	South Africa	Financial Services	199,516
14	Richemont Group plc.	Switzerland	Luxury Goods Holdings	176,305
15	Sanlam Ltd.	South Africa	Financial Services	168,046
16	Sasol Ltd.	South Africa	Chemicals	138,268
17	Shoprite Holdings Ltd.	South Africa	Retail	136,630
18	South32 Ltd.	Australia	Mining	133,193
19	Standard Bank Ltd.	South Africa	Banking	126,977
20	Vodacom Group Ltd.	South Africa	Telecommunication	115,025

**Table 7 - Group B companies list**

<b>JSE 20 Delisted companies - Group B</b>				
<b>Num.</b>	<b>Company Name</b>	<b>Country of Origin</b>	<b>Sector/Industry</b>	<b>Year of delisting</b>
1	Holdsport Ltd.	South Africa	Retail	2017
2	International Hotel Properties Ltd.	United Kingdom	Hospitality	2017
3	Evraz Highveld Steel & Vanadium Ltd.	Russia	Steel and Engineering	2014
4	Moneyweb Holdings Ltd.	South Africa	Media	2016
5	M-Fitec International Ltd.	South Africa	Technical services	2016
6	Metmar Trading Ltd.	South Africa	Commodities trading	2015
7	Rockcastle Global Real Estate Ltd.	Mauritius	Real estate	2017
8	Oakbay Resources and Energy Ltd.	South Africa	Mining	2017
9	The Pivotal Fund Ltd.	South Africa	Property development	2016
10	Lodestone Reit Ltd.	South Africa	Real estate	2016
11	Gooderson Leisure Corporation Ltd.	South Africa	Hospitality	2016
12	Giyani Gold Corporation	Canada	Mining	2016
13	Datacentrix Holdings Ltd.	South Africa	Information technology	2017
14	Ascension Properties Ltd.	South Africa	Real estate	2016
15	Masonite Africa Ltd.	South Africa	Manufacturing	2017
16	Astrapak Ltd.	South Africa	Packaging	2017
17	Keaton Energy Holdings Ltd.	South Africa	Mining	2016
18	Cadiz Holdings Ltd.	South Africa	Financial services	2016
19	Illovo Sugar Ltd.	South Africa	Agriculture/Manufacturing	2016
20	Infrasors Holdings Ltd.	South Africa	Mining	2015

Table 8 - Current and quick ratios (A)

Current and Quick Ratios - A																	
Company	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	X	Y1	Y2	Y3	X
	Current Assets			Current Liabilities			Inventory			Current Ratio			Ave rage	Quick Ratio			Ave rage
<b>Anheuser- Bush InBev</b>	23960 000	43061 000	18294 000	36211 000	40116 000	28456 000	41190 00	39130 00	28620 00	0.66 1677	1.07 3412	0.64 2887	0.79 2659	0.54 7927	0.97 587	0.54 2311	0.68 8703
<b>Barclays Africa Group</b>	37163 4000	33852 7000	39889 4000	16740 2000	13363 0000	18637 8000	56853 000	45153 000	78277 000	2.22 0009	2.53 3316	2.14 0242	2.29 7856	1.88 039	2.19 542	1.72 0251	1.93 202
<b>Anglo American</b>	14604 000	12449 000	13770 000	73510 00	65250 00	58390 00	44410 00	37270 00	40510 00	1.98 6668	1.90 7893	2.35 8281	2.08 4281	1.38 2533	1.33 6705	1.66 4497	1.46 1245
<b>Aspen</b>	38100 0000	37200 0000	32700 0000	34800 0000	40700 0000	21800 0000	13600 0000	11800 0000	10800 0000	1.09 4828	0.91 4005	1.5	1.16 9611	0.70 4023	0.62 4079	1.00 4587	0.77 7563
<b>BHP Billiton</b>	21056 000	12699 000	16369 000	11366 000	67510 00	12853 000	10950 00	76400 0	46600 0	1.85 2543	1.88 1055	1.27 3555	1.66 9051	1.75 6203	1.76 7886	1.23 7299	1.58 7129
<b>British American Tobacco</b>	13966 000	72940 00	98140 00	15544 000	37110 00	90060 00	58640 00	57930 00	42470 00	0.89 8482	1.96 5508	1.08 9718	1.31 7903	0.52 123	0.40 4473	0.61 8143	0.51 4616
<b>FirstRand</b>	12734 7000	12794 8000	11554 5000	76970 000	82456 000	64484 000	14380 000	12514 000	73540 00	1.65 4502	1.55 1712	1.79 184	1.66 6018	1.46 7676	1.39 9947	1.67 7796	1.51 5139
<b>Glencore</b>	49726 000	43412 000	42198 000	44255 000	43367 000	40872 000	24084 000	18347 000	18303 000	1.12 3624	1.00 1038	1.03 2443	1.05 2368	0.57 9415	0.57 7974	0.58 463	0.58 0673
<b>Mondi</b>	20550 0000	23440 0000	19430 0000	15250 0000	19180 0000	14530 0000	86700 000	85000 000	83800 000	1.34 7541	1.22 2106	1.33 7233	1.30 2294	0.77 9016	0.77 8936	0.76 0496	0.77 2816
<b>MTN</b>	59900 000	79611 000	95432 000	65116 000	77726 000	89519 000	11493 000	13853 000	56350 00	0.91 9897	1.02 4252	1.06 6053	1.00 3401	0.74 3396	0.84 6023	1.00 3105	0.86 4175
<b>Naspers</b>	56390 00	32370 00	27000 00	29280 00	20460 00	21810 00	15400 0	19400 0	26200 0	1.92 5888	1.58 2111	1.23 7964	1.58 1988	1.87 3292	1.48 7292	1.11 7836	1.49 2807
<b>Nedbank</b>	85878 6000	85771 9000	82354 6000	77455 1000	77655 8000	75203 0000	68963 7000	69192 5000	66680 7000	1.10 8753	1.10 4514	1.09 5097	1.10 2788	0.21 8383	0.21 3499	0.20 8421	0.21 3434
<b>Old Mutual</b>	13405 1000	17247 000	96450 00	12560 9000	58772 000	39592 000	24500 0	13400 00	30760 00	1.06 7209	0.29 3456	0.24 361	0.53 4758	1.06 5258	0.27 0656	0.16 5917	0.50 0611

<b>Richemont</b>	14433 000	14358 000	13982 000	39000 00	67000 00	67300 00	53020 00	53450 00	51630 00	3.70 0769	2.14 2985	2.07 7563	2.64 0439	2.34 1282	1.34 5224	1.31 0401	1.66 5636
<b>Sanlam</b>	43497 000	48699 000	51250 000	34642 000	48753 000	51417 000	20813 000	18106 000	18915 000	1.25 5615	0.99 8892	0.99 6752	1.08 3753	0.65 4812	0.62 751	0.62 8878	0.63 7067
<b>Sasol</b>	25021 000	10813 3000	10667 8000	12999 000	41602 000	41342 000	93160 00	23798 000	23141 000	1.92 484	2.59 9226	2.58 0378	2.36 8148	1.20 817	2.02 7186	2.02 0633	1.75 1996
<b>Shoprite</b>	31032 000	27351 000	25053 000	26482 000	25370 000	19100 000	17794 000	15055 000	13321 000	1.17 1815	1.07 8084	1.31 1675	1.18 7192	0.49 9887	0.48 4667	0.61 4241	0.53 2931
<b>South32</b>	43320 00	27010 00	28680 00	17440 00	67600 0	92100 0	81000	74700 0	95300 0	2.48 3945	3.99 5562	3.11 4007	3.19 7838	2.43 75	2.89 0533	2.07 9262	2.46 9098
<b>Standard Bank</b>	15447 4700	14908 9500	18722 0600	13955 9300	13451 3900	13637 7600	10480 2700	10656 2800	10771 6700	1.10 6875	1.10 8358	1.37 281	1.19 6014	0.35 592	0.31 6151	0.58 2969	0.41 8347
<b>Vodacom</b>	29011 000	27618 000	25353 000	26719 000	25770 000	26614 000	12680 00	16750 00	11890 00	1.08 5782	1.07 1711	0.95 2619	1.03 6704	1.03 8325	1.00 6713	0.90 7943	0.98 4327
										<b>1.52</b>	<b>1.55</b>	<b>1.46</b>	<b>1.51</b>	<b>1.10</b>	<b>1.07</b>	<b>1.02</b>	<b>1.06</b>
										<b>9563</b>	<b>246</b>	<b>0736</b>	<b>4253</b>	<b>2732</b>	<b>8837</b>	<b>2481</b>	<b>8017</b>

Table 9 - Current and quick ratios (B)

Current and Quick Ratios - B																	
Company	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	X	Y1	Y2	Y3	X
	Current Assets			Current Liabilities			Inventory			Current Ratio			Ave rage	Quick Ratio			Ave rage
<b>Holdsport Ltd.</b>	6587	5782	5218	1414	2769	1212	511	459	365	4.65	2.08	4.30	3.68	1.03	0.42	1.29	0.91
	62	74	66	32	44	29	845	191	396	78	8054	4795	355	8782	9989	0698	9823
<b>International Hotel Properties Ltd.</b>	6037	5952	1160	5848	5610	6905	951	942	913	1.03	1.06	0.16	0.75	1.03	1.05	0.16	0.75
	100	927	916	305	907	425	5	2	1	2282	0956	8117	3785	0655	9277	6794	2242
<b>Evraz Highveld Steel &amp; Vanadium Ltd.</b>	2072	1865	1866	1796	1370	1169	984	899	137	1.15	1.36	1.59	1.37	0.60	0.70	0.42	0.57
									2	3675	1314	6236	0408	5791	5109	2583	7828
<b>Moneyweb Holdings Ltd.</b>	2033	2541	2805	4537	4926	3318	130	185	186	4.48	5.15	8.45	6.03	1.60	1.38	2.82	1.93
	5	0	0				75	87	79	2037	8343	3888	1423	0176	5099	4292	6523
<b>M-Fitec International Ltd.</b>	7540	7872	7531	1242	4149	2017	0	0	0	60.7	18.9	37.3	39.0	60.7	18.9	37.3	39.0
	5	5	2							1256	7445	3862	0854	1256	7445	3862	0854
<b>Metmar Trading Ltd.</b>	7767	1144	1100	8440	1092	9171	429	547	423	0.92	1.04	1.19	1.05	0.41	0.54	0.73	0.56
	41	398	241	62	625	07	662	832	539	0242	7384	9687	5771	1201	5993	7866	502
<b>Rockcastle Global Real Estate Ltd.</b>	8603	1075	3136	1458	1506	1068	326	189	758	5.90	0.71	0.02	2.21	3.66	0.58	0.02	1.42
	66	38	6	00	92	763	565	79	9	1001	3628	9348	4659	1187	7682	2247	3705
<b>Oakbay Resources and Energy Ltd.</b>	2644	5041	4445	2804	4874	4311	188	183	208	0.94	1.03	1.03	1.00	0.27	0.65	0.54	0.49
	88	50	18	60	15	16	499	516	513	3051	4334	1087	2824	0944	7825	7428	2066
<b>The Pivotal Fund Ltd.</b>	5930	4976	3308	1076	4296	5138	0	0	0	0.55	1.15	0	0.56	0.55	1.15	0	0.56
	53	67	63	149	11	2				1088	8413		9834	1088	8413		9834
<b>Lodestone Reit Ltd.</b>	3028	1160	1484	2094	4634	6053	0	0	0	1.44	0.25	2.45	1.38	1.44	0.25	2.45	1.38
	3	5	49	7	5	2				5696	0405	2405	2835	5696	0405	2405	2835
<b>Gooderson Leisure Corporation Ltd.</b>	2334	2290	2070	4902	3747	2919	205	202	202	0.47	0.61	0.70	0.59	0.43	0.55	0.64	0.54
	0840	9820	8880	2271	9039	9969	435	233	061	6127	127	9209	8869	4221	7311	001	3847
							0	8	7								
<b>Giyani Gold Corporation</b>	4538	2256	8618	5103	1233	2450	0	0	0	0.88	0.18	0.03	0.36	0.88	0.18	0.03	0.36
	67	19	9	14	823	334				9388	2862	5174	9141	9388	2862	5174	9141
<b>Datacentrix Holdings Ltd.</b>	9337	7807	7561	4649	3486	3853	154	311	444	2.00	2.23	1.96	2.07	1.67	2.15	1.84	1.89
	75	39	90	19	04	21	766	22	08	8468	9616	2494	0192	558	034	7244	1055

<b>Ascension Properties Ltd.</b>	2619 60	1673 33	1009 54	6191 09	1752 67	1700 44	159 200	0	0	0.42 3124	0.95 4732	0.59 3693	0.65 7183	0.16 598	0.95 4732	0.59 3693	0.57 1469
<b>Masonite Africa Ltd.</b>	5877 37	5589 46	2403 98	2311 78	2325 18	9248 5	225 940	208 393	920 49	2.54 2357	2.40 3883	2.59 9319	2.51 5186	1.56 5015	1.50 7638	1.60 4033	1.55 8895
<b>Astrapak Ltd.</b>	5215 55	4720 38	8191 91	3490 87	3981 68	6172 84	174 614	130 378	289 491	1.49 4054	1.18 5525	1.32 7089	1.33 5556	0.99 3853	0.85 808	0.85 8114	0.90 3349
<b>Keaton Energy Holdings Ltd.</b>	2740 75	3080 14	2594 26	3943 90	3509 46	2800 94	366 50	541 10	350 81	0.69 4934	0.87 7668	0.92 621	0.83 2937	0.60 2006	0.72 3485	0.80 0963	0.70 8818
<b>Cadiz Holdings Ltd.</b>	9542 1	1907 65	2482 12	5432 5	3618 3	8493 0	0	0	0	1.75 6484	5.27 2227	2.92 2548	3.31 7086	1.75 6484	5.27 2227	2.92 2548	3.31 7086
<b>Illovo Sugar Ltd.</b>	5817 0	5353 6	4924 8	4187 6	3396 4	3030 4	987 7	102 26	998 9	1.38 9101	1.57 6257	1.62 5132	1.53 0163	1.15 3238	1.27 5174	1.29 5506	1.24 1306
<b>Infrasors Holdings Ltd.</b>	8695 7	8141 7	7619 6	7955 2	6224 6	6982 7	127 44	141 71	168 59	1.09 3084	1.30 7988	1.09 1211	1.16 4094	0.93 2887	1.08 0326	0.84 9772	0.95 4328
										<b>4.72</b>	<b>2.47</b>	<b>3.51</b>	<b>3.57</b>	<b>4.07</b>	<b>2.01</b>	<b>2.86</b>	<b>2.98</b>
										<b>8328</b>	<b>2965</b>	<b>8313</b>	<b>3202</b>	<b>4837</b>	<b>5821</b>	<b>25</b>	<b>4386</b>

Table 10 - Receivables and payables turnover (A)

Company	Receivables and Payables days - A																			
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Days	Y1	Y2	Y3	Days
	Trade Receivables			Revenue			Trade Accounts Payable			Cost of Sales			Receivables turnover			Average	Payables turnover			Average
<b>Anheuser-Bush InBev</b>	4752 000	456 200	324 100	5644 4000	4551 7000	4360 4000	152 400	140 710	116 160	2138 6000	1780 3000	1713 7000	38. 106	38. 187	27.1 297	34.4 745	26 0.1	288 .48	247 .40	265. 333
		0	0				00	00	00				2	55	4		04	59	85	1
<b>Barclays Africa Group</b>	2476 200	237 530	292 190	8592 9000	8511 4000	7360 3000	536 400	409 200	866 950	4328 5000	4311 1000	3519 6000	10. 518	10. 186	14.4 898	11.7 3137	45. 23	34. 644	89. 907	56.5 946
		0	0				0	0	0				14	16	1		18	99	02	1
<b>Anglo American</b>	1561 000	172 800	214 000	2624 3000	2137 8000	2045 5000	221 400	170 000	102 410	2071 4000	1971 2000	2456 7000	21. 711	29. 503	38.1 862	29.8 002	39. 01	31. 478	152 .15	74.2 149
		0	0				0	0	00				12	23	6		27	29	39	8
<b>Aspen</b>	1090 0000	900 000	810 000	4120 0000	3560 0000	3610 0000	520 000	350 000	340 000	2130 0000	1770 0000	1880 0000	96. 565	92. 275	81.8 975	90.2 4611	89. 10	72. 175	66. 010	75.7 645
		0	00	0	0	0	00	00	00	0	0	0	53	28	1		79	14	64	9
<b>BHP Billiton</b>	1855 000	173 000	298 200	3828 5000	3091 2000	4463 6000	399 600	366 200	485 700	2754 0000	3548 7000	3701 0000	17. 685	20. 427	24.3 845	20.8 3235	52. 96	37. 665	47. 900	46.1 756
		0	0				0	0	0				12	34	8		07	34	7	1
<b>British American Tobacco</b>	3306 000	269 600	235 500	2029 2000	1475 1000	1310 4000	229 800	128 100	105 600	7712 000	6007 000	5072 000	59. 466	66. 710	65.5 963	63.9 2424	10 8.7	77. 836	75. 993	87.5 306
		0	0				0	0	0				29	05	8		61	69	69	8
<b>FirstRand</b>	8878 000	101 520	800 900	8044 1000	7156 1000	5188 2000	170 140	171 410	175 290	3552 4000	2952 0000	2165 3000	40. 283	51. 780	56.3 448	49.4 698	17 4.8	211 .93	295 .48	227. 412
		00	0				00	00	00				81	72	8		14	99	26	3
																	5			

<b>Glencore</b>	1191 5000	104 820 00	101 750 00	2054 7600 0	1529 4800 0	1529 4800 0	246 640 00	224 380 00	194 240 00	1976 9500 0	1497 6300 0	1497 6300 0	21. 165 37	25. 014 58	24.2 819 5	23.4 873	45. 53 66 1	54. 685 54	47. 339 86	49.1 873 4
<b>Mondi</b>	9610 00	877 000	829 000	7096 000	6662 000	6819 000	532 000	567 000	508 000	3981 000	3748 000	3925 000	49. 431 37	48. 049 38	44.3 738 1	47.2 8485	48. 77 66 9	55. 217 45	47. 240 76	50.4 116 3
<b>MTN</b>	1940 2000	198 280 00	227 640 00	1328 1500 0	1479 2000 0	1470 6300 0	111 260 00	161 860 00	124 300 00	5583 3000	5836 9000	5132 7000	53. 320 26	48. 926 58	56.4 986 4	52.9 1516	72. 73 45 8	101 .21 62 05	88. 393 05	87.4 479 5
<b>Naspers</b>	4200 00	393 000	398 000	6098 000	5930 000	6569 000	487 000	437 000	448 000	3574 000	3392 000	3824 000	25. 139 39	24. 189 71	22.1 144 8	23.8 1453	49. 73 55 9	47. 023 88	42. 761 51	46.5 069 9
<b>Nedbank</b>	7347 200	682 180 0	600 780 0	7131 1000	6986 2000	5512 8000	140 470 0	127 170 0	991 100	4611 1000	4534 4000	3272 4000	37. 606 09	35. 641 08	39.7 773 7	37.6 7485	11. 11 91 6	10. 236 65 62	11. 054 62	10.8 034 8
<b>Old Mutual</b>	4220 00	220 000	203 000	4225 000	3726 000	3589 000	395 000	554 000	449 000	5350 000	3483 000	3450 000	36. 456 8	21. 551 26	20.6 450 3	26.2 177	26. 94 86	58. 056 27	47. 502 9	44.1 692 6
<b>Richemont</b>	9960 00	102 100 0	984 000	1064 7000	1510 0000	2913 0000	150 800	152 600	156 300	3848 000	5500 00	9200 00	34. 144 83	24. 679 8	12.3 295 6	23.7 1806	14. 30 40 5	101 .27 09 33	62. 010 33	59.1 951
<b>Sanlam</b>	2180 100	255 710 0	280 840 0	5870 0000	5438 2000	4936 5000	316 010 0	323 640 0	358 750 0	7150 000	6758 0000	5999 0000	13. 555 99	17. 162 69	20.7 650 4	17.1 6124	16 1.3 19 8	17. 479 82	21. 827 6	66.8 757 3
<b>Sasol</b>	9316 000	207 520 00	216 270 00	2036 1000	1729 4200 0	1852 6600 0	940 000	121 780 00	128 880 00	7360 000	7132 0000	8016 9000	167 .00 26	43. 797 81	42.6 082 2	84.4 6954	46. 61 68 5	62. 324 31	58. 677 54	55.8 729

<b>Shoprite</b>	1715 000	174 800 0	160 400 0	1410 0000	1300 2800	1136 9400	101 410 00	102 050 00	118 340 00	1071 7400 0	9937 2000	9018 0000	44. 395 39	49. 067 89	51.4 943 6	48.3 1922	34. 53 69 7	37. 483 65	47. 897 65	39.9 727 5
<b>South32</b>	4000 00	410 000	554 000	6950 000	5812 000	3843 000	697 000	577 000	762 000	5742 000	7247 000	5247 000	21. 007 19	25. 748 45	52.6 177 5	33.1 2446	44. 30 59 9	29. 060 99 43	53. 007 43	42.1 248
<b>Standard Bank</b>	1597 980	128 098 0	862 850	1031 6200	9985 700	1101 4000	635 770	481 090	433 040	5751 200	5623 500	9371 000	56. 538 52	46. 822 73	28.5 945 4	43.9 8526	40. 34 91 5	31. 225 72 89	16. 866 89	29.4 805 9
<b>Vodacom</b>	9397 000	964 400 0	959 900 0	8127 1000	8007 7000	7450 0000	106 710 0	815 000	759 000	3048 3000	3159 4000	3058 9000	42. 203 31	43. 958 44	47.0 286 6	44.3 968	12. 77 73 3	9.4 155 54 87	9.0 566 87	10.4 165 3
													<b>44. 315 17</b>	<b>38. 184 04</b>	<b>38.5 579 3</b>	<b>40.3 5238</b>	<b>68. 95 27 8</b>	<b>68. 446 16</b>	<b>76. 424 7</b>	<b>71.2 745 5</b>

Table 11 - Receivables and payables turnover (B)

Company	Receivables and Payables days - B																			
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Days	Y1	Y2	Y3	Days
	Trade Receivables			Revenue			Trade Accounts Payable			Cost of Sales			Receivables turnover			Average	Payables turnover			Average
<b>Holdsport Ltd.</b>	308	239	256	1828	1727	1544	138	143	121	950	899	809	6.52	5.66	6.05	6.08	53.	58.3	54.6	55.38
	79	94	19	600	436	844	376	808	229	080	421	883	460	905	299	2219	16	596	357	55
													4	8	6		10	8	7	
																	4			
<b>International Hotel Properties Ltd.</b>	511	644	221	6591	5776	5795	636	677	662	489	436	417	28.3	40.6	13.9	27.6	47	56.7	57.8	196.3
	84	02	92	60	16	41	383	95	43	600	135	809	423	961	767	7174	4.4	374	702	451
													8	2	2		27	2	1	
																	7			
<b>Evraz Highveld Steel &amp; Vanadium Ltd.</b>	518	472	684	7713	8767	1306	737	621	774	552	658	973	24.5	19.6	19.1	21.0	48.	34.4	29.0	37.39
						1				1	3	4	131	509	149	9302	72	318	230	295
													6	6	2		39	7	1	
																	6			
<b>Moneyweb Holdings Ltd.</b>	347	249	241	2830	2550	2349	588	170	416	617	404	337	44.7	35.7	37.5	39.3	34.	153.	45.0	77.89
	4	5	7	4	1	4		5		5	4	1	996	113	502	5375	75	888	430	592
													7	4	3		62	5	1	
																	8			
<b>M-Fitec International Ltd.</b>	0	0	0	5440	2192	1980	0	0	0	457	193	189	0	0	0	0	0	0	0	0
										2	0	9								
<b>Metmar Trading Ltd.</b>	318	507	541	1951	2097	1522	232	176	314	186	196	140	59.5	88.3	129.	92.5	45.	32.7	81.6	53.29
	288	973	464	260	435	227	162	310	985	643	229	764	385	985	832	8981	40	948	748	046
										3	3	9	1	2	4		16	7	5	
																	5			
<b>Rockcastle Global Real Estate Ltd.</b>	607	405	154	3369	2098	2655	113	715	496	104	643	663	65.8	70.4	211.	116.	39	405.	273	1178.
	93	39	10	77	90	0	553	36	6	892	58		485	975	851	0658	5.1	709	3.92	256
													4	7	2		38	3	2	
																	3			

<b>Oakbay Resources and Energy Ltd.</b>	716 41	512 77	169 81	4626 22	2732 14	1650 49	109 750	876 79	776 75	414 022	227 757	123 161	56.5 233	68.5 034	37.5 528	54.1 9324	96. 75	140. 513	230. 197	155.8 22
													9 6	8			51 2	1 7		
<b>The Pivotal Fund Ltd.</b>	708 8	118 79	0	8635 47	5491 71	0	527 13	760 71	0	124 375	770 98	0	2.99 592	7.89 523	0	3.63 0386	15 4.6	360. 137	0	171.6 111
													3 7				95 4	9		
<b>Lodestone Reit Ltd.</b>	692 1	325 8	262 0	1665 29	1084 90	1391 30	595 0	513 4	478 5	615 94	421 97	539 22	15.1 695	10.9 611	6.87 342	11.0 0135	35. 25	44.4 086	32.3 898	37.35 252
													2		8		91 2	1 4		
<b>Gooderson Leisure Corporation Ltd.</b>	132 015 74	984 205 7	997 500 5	1503 2999 0	1283 1648 7	1202 5163 0	912 659 0	463 196 8	423 883 9	248 673 57	195 980 50	186 920 68	32.0 533 1	27.9 960 2	30.2 771 5	30.1 0883	13 3.9 59	86.2 671 7	82.7 718 1	100.9 993
<b>Giyani Gold Corporation</b>	100 706	489 06	212 94	6439 68	3103 55	3654 23	312 159	572 867	127 566	412 733	463 602	586 200	57.0 799	57.5 17	21.2 693	45.2 8878	27 6.0	451. 025	794. 297	507.1 268
									3				9		5		57 5	8 2		
<b>Datacentrix Holdings Ltd.</b>	644 267	439 329	465 423	2609 256	2249 661	2279 512	252 132	180 256	203 733	178 166	151 664	153 260	90.1 243	71.2 796	74.5 244	78.6 4282	51. 65	43.3 808	48.5 203	47.85 14
										1	6	7	3	7	6		30 2	8		
<b>Ascension Properties Ltd.</b>	422 00	234 12	119 50	5335 95	4215 66	3531 01	126 80	121 12	165 33	144 947	100 562	425 70	28.8 664	20.2 705	12.3 527	20.4 9657	31. 93	43.9 617	141. 755	72.54 928
													6 6				02 9	4 8		
<b>Masonite Africa Ltd.</b>	242 197	224 976	796 95	1973 964	1871 965	6181 66	961 78	964 80	765 98	156 431	152 111	563 746	44.7 839	43.8 663	47.0 564	45.2 3557	22. 44	23.1 509	49.5 937	31.72 857
										9	4		5 3	1			10 6	3 4		
<b>Astrapak Ltd.</b>	151 412	192 080	460 211	1348 378	1388 606	1288 422	164 227	169 298	464 080	104 689	109 652	949 667	40.9 865	50.4 889	130. 374	73.9 499	57. 25	56.3 541	178. 366	97.32 638
										0	5		6 1	2			8 9			

																	80			
																	3			
<b>Keaton Energy Holdings Ltd.</b>	994 76	143 341	135 630	1032 079	1181 054	1372 605	946 41	186 607	191 230	868 776	968 938	115 386	35.1 801	44.2 989	36.0 664	38.5 1519	39. 76	70.2 950	60.4 912	56.84 933
												8	9	6	2		5	6	8	
<b>Cadiz Holdings Ltd.</b>	557 29	611 80	666 49	8635 47	7084 90	6591 60	391 24	308 74	731 66	770 98	539 22	425 70	23.5 552	31.5 187	36.9 058	30.6 5996	18 5.2	208. 987	627. 333	340.5 143
													7	2	9		2	2	6	
<b>Ilovo Sugar Ltd.</b>	222 07	166 09	130 92	1622 69	2174 40	2291 42	215 15	204 25	193 35	164 569	165 386	171 037	49.9 513	27.8 802	20.8 542	32.8 9528	47. 71	45.0 771	41.2 616	44.68 575
													5	7	3		3	2	9	
<b>Infrasors Holdings Ltd.</b>	601 73	517 37	385 93	3372 47	3275 10	2869 86	524 04	367 36	406 93	273 010	249 772	253 259	65.1 248	57.6 593	49.0 840	57.2 894	70. 06	53.6 835	58.6 472	60.79 739
														2	8		9	2	5	
													<b>38.5</b>	<b>39.0</b>	<b>46.0</b>	<b>41.2</b>	<b>11</b>	<b>118.</b>	<b>267.</b>	<b>166.1</b>
													<b>981</b>	<b>379</b>	<b>784</b>	<b>3818</b>	<b>2.7</b>	<b>458</b>	<b>389</b>	<b>89</b>
														<b>6</b>	<b>8</b>		<b>19</b>	<b>2</b>	<b>8</b>	
																	<b>1</b>			

Table 12 - Inventory turnover (A)

Company	Inventory days - A									Days
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	
	Inventory			Cost of Sales			Inventory turnover			Average
<b>Anheuser-Bush InBev</b>	4119000	3913000	2862000	21386000	17803000	17137000	70.29996	80.22496	60.95758	70.49417
<b>Barclays Africa Group</b>	5685300	4515300	7827700	43285000	43111000	35196000	47.94119	38.22886	81.17714	55.7824
<b>Anglo American</b>	4441000	3727000	4051000	20714000	19712000	24567000	78.25456	69.01152	60.18704	69.15104
<b>Aspen</b>	13600000	11800000	10800000	213000000	177000000	188000000	23.30516	24.33333	20.96809	22.86886
<b>BHP Billiton</b>	1095000	7640000	4660000	27540000	35487000	37010000	14.51253	78.58089	45.95785	46.35042
<b>British American Tobacco</b>	586400	579300	424700	7712000	6007000	5072000	27.75363	35.19968	30.56299	31.1721
<b>FirstRand</b>	1438000	1251400	735400	35524000	29520000	21653000	14.77508	15.47293	12.39648	14.21483
<b>Glencore</b>	24084000	18347000	18303000	197695000	149763000	149763000	44.46577	44.71502	44.60778	44.59619
<b>Mondi</b>	867000	850000	838000	3981000	3748000	3925000	79.49133	82.77748	77.92866	80.06583
<b>MTN</b>	11493000	13853000	5635000	55833000	58369000	51327000	75.13379	86.62723	40.07199	67.27767
<b>Naspers</b>	154000	194000	262000	3574000	3392000	3824000	15.72748	20.87559	25.00785	20.53697
<b>Nedbank</b>	689637	691925	666807	4611100	4534400	3272400	54.58947	55.69703	74.37494	61.55381
<b>Old Mutual</b>	245000	134000	307600	5350000	3483000	3450000	16.71495	14.04249	32.54319	21.10021
<b>Richemont</b>	530200	534500	516300	3848000	5500000	9200000	50.29184	35.47136	20.48364	35.41561
<b>Sanlam</b>	208130	18106000	18915000	7150000	67580000	59990000	10.62482	97.79062	115.0854	74.50029
<b>Sasol</b>	931600	2379800	2314100	7360000	71320000	80169000	46.20027	12.17929	10.53582	22.9718
<b>Shoprite</b>	17794000	15055000	13321000	107174000	99372000	90180000	60.60061	55.29802	53.91622	56.60495
<b>South32</b>	81000	747000	953000	5742000	7247000	5247000	5.148903	37.62315	66.29407	36.35538
<b>Standard Bank</b>	1048027	1065628	107716	5751200	5623500	9371000	66.51305	69.16586	4.195533	46.62481
<b>Vodacom</b>	1268000	1675000	1189000	30483000	31594000	30589000	15.18289	19.35098	14.18762	16.2405
							<b>40.87636</b>	<b>48.63332</b>	<b>44.572</b>	<b>44.69389</b>

Table 13 - Inventory turnover (B)

Company	Inventory days - B									Days
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	
	Inventory			Cost of Sales			Inventory turnover			Average
<b>Holdsport Ltd.</b>	511845	459191	365396	950080	899421	809883	196.6397	186.3473	164.6775	182.5549
<b>International Hotel Properties Ltd.</b>	9515	9422	9131	489600	436135	417809	7.093495	7.885242	7.976887	7.651874
<b>Evraz Highveld Steel &amp; Vanadium Ltd.</b>	984	899	1372	5521	6583	9734	65.05343	49.84581	51.44648	55.44857
<b>Moneyweb Holdings Ltd.</b>	13075	18587	18679	6175	4044	3371	772.8543	1677.61	2022.496	1490.987
<b>M-Fitec International Ltd.</b>	0	0	0	4572	1930	1899	0	0	0	0
<b>Metmar Trading Ltd.</b>	429662	547832	423539	1866433	1962293	1407649	84.02478	101.9005	109.8226	98.58265
<b>Rockcastle Global Real Estate Ltd.</b>	32656	1897	758	104892	64358	663	113.6354	10.75865	417.3002	180.5647
<b>Oakbay Resources and Energy Ltd.</b>	188499	183516	208513	414022	227757	123161	166.1799	294.1	617.9492	359.4097
<b>The Pivotal Fund Ltd.</b>	0	0	0	124375	77098	0	0	0	0	0
<b>Lodestone Reit Ltd.</b>	0	0	0	61594	42197	53922	0	0	0	0
<b>Gooderson Leisure Corporation Ltd.</b>	2054350	2022338	2020617	24867357	19598050	18692068	30.1535	37.66463	39.45659	35.75824
<b>Giyani Gold Corporation</b>	0	0	0	412733	463602	586200	0	0	0	0
<b>Datacentrix Holdings Ltd.</b>	154766	31122	44408	1781661	1516646	1532607	31.70614	7.489902	10.57604	16.59069
<b>Ascension Properties Ltd.</b>	159200	0	0	144947	100562	42570	400.8914	0	0	133.6305
<b>Masonite Africa Ltd.</b>	225940	208393	92049	1564319	1521114	563746	52.71821	50.00509	59.59756	54.10695
<b>Astrapak Ltd.</b>	174614	130378	289491	1046890	1096525	949667	60.87947	43.39889	111.2645	71.84762
<b>Keaton Energy Holdings Ltd.</b>	36650	54110	35081	868776	968938	1153868	15.39781	20.3833	11.09708	15.62606
<b>Cadiz Holdings Ltd.</b>	0	0	0	164569	165386	171037	0	0	0	0
<b>Illovo Sugar Ltd.</b>	9877	10226	9989	81608	82061	81087	44.17588	45.48433	44.96387	44.87469
<b>Infrasors Holdings Ltd.</b>	12744	14171	16859	273010	249772	253259	17.03806	20.70855	24.2974	20.68133
							<b>102.9221</b>	<b>127.6791</b>	<b>184.6461</b>	<b>138.4158</b>

Table 14 - Inputs (A)

Inputs - A									
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
Company	TA			GNP			TL		
<b>Anheuser-Bush InBev</b>	232103000 000	258381000 000	134635000 000	104.7	100	93.7	160199000 000	176956000 000	88916000 000
<b>Barclays Africa Group</b>	1165979000 000	1165067000 000	123969000 000	104.7	100	93.7	1046919000 000	1056759000 000	109502000 000
<b>Anglo American</b>	54561000 000	50149000 000	52839000 000	104.7	100	93.7	25679000 000	25824000 000	30671000 000
<b>Aspen</b>	116300000 000	104300000 000	88400000 000	104.7	100	93.7	73200000 000	61800000 000	54300000 000
<b>BHP Billiton</b>	117006000 000	118953000 000	124580000 000	104.7	100	93.7	54280000 000	58882000 000	54035000 000
<b>British American Tobacco</b>	141038000 000	39773000 000	31515000 000	104.7	100	93.7	80012000 000	31367000 000	26483000 000
<b>FirstRand</b>	1217707000 000	1149277000 000	1059266000 000	104.7	100	93.7	1100523000 000	1041212000 000	960662000 000
<b>Glencore</b>	135593000 000	124600000 000	128485000 000	104.7	100	93.7	86138000 000	80819000 000	87142000 000
<b>Mondi</b>	7209000 000	7310000 000	6469000 000	104.7	100	93.7	3170000 000	3614000 000	3282000 000
<b>MTN</b>	242415000 000	268700000 000	313867000 000	104.7	100	93.7	148148000 000	163469000 000	313867000 000
<b>Naspers</b>	21930000 000	16723000 000	12936000 000	104.7	100	93.7	6569000 000	6069000 000	6033000 000
<b>Nedbank</b>	903961000 000	900061000 000	860733000 000	104.7	100	93.7	829807000 000	832339000 000	800779000 000
<b>Old Mutual</b>	768495000 000	723298000 000	620092000 000	104.7	100	93.7	724467000 000	679865000 000	572540000 000
<b>Richemont</b>	20160000 000	20125000 000	20450000 000	104.7	100	93.7	6030000 000	3960000 000	4631000 000
<b>Sanlam</b>	681018000	615329000	674508000	104.7	100	93.7	611327000	552218000	614316000

	000	000	000				000	000	000
<b>Sasol</b>	398939000	390714000	323599000	104.7	100	93.7	181705000	178296000	127116000
	000	000	000				000	000	000
<b>Shoprite</b>	55723000	48001000	43652000	104.7	100	93.7	27974000	26862000	24759000
	000	000	000				000	000	000
<b>South32</b>	14733000	13374000	15489000	104.7	100	93.7	4498000	3952000	4454000
	000	000	000				000	000	000
<b>Standard Bank</b>	2027928000	1951974000	1983028000	104.7	100	93.7	1837911000	1772615000	1804120000
	000	000	000				000	000	000
<b>Vodacom</b>	81138000	78703000	71307000	104.7	100	93.7	58142000	55679000	49664000
	000	000	000				000	000	000

<b>Inputs - A</b>											
<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>
<b>WC</b>			<b>CL</b>			<b>CA</b>			<b>X</b>		
-16178000	2945000	-10162000	34459000	40116000	28456000	18281000	43061000	18294000	0	0	0
000	000	000	000	000	000	000	000	000			
30268000	19516000	51644269	219104000	228944000	11320658	249372000	248460000	62964927	0	0	0
000	000	000	000	000	000	000	000	000			
7253000	5924000	7931000	7351000	6525000	5839000	14604000	12449000	13770000	0	0	0
000	000	000	000	000	000	000	000	000			
3300000	16100000	10900000	34800000	21100000	21800000	38100000	37200000	32700000	0	0	0
000	000	000	000	000	000	000	000	000			
9690000	5374000	3516000	11366000	12340000	12853000	21056000	17714000	16369000	0	0	0
000	000	000	000	000	000	000	000	000			
-1578000	503000	808000	15544000	11856000	9006000	13966000	12359000	9814000	0	0	0
000	000	000	000	000	000	000	000	000			
73570000	68792000	62250000	18318000	18605000	18795000	91888000	87397000	81045000	0	0	0
000	000	000	000	000	000	000	000	000			
5039000	45000	1326000	44255000	43367000	40872000	49294000	43412000	42198000	0	0	0
000	000	000	000	000	000	000	000	000			
530000	426000	490000	1525000	1918000	1453000	2055000	2344000	1943000	0	0	0
000	000	000	000	000	000	000	000	000			
-5216000	1885000	5913000	65116000	77726000	89519000	59900000	79611000	95432000	0	0	0
000	000	000	000	000	000	000	000	000			
2711000	1191000	519000	2928000	2046000	2181000	5639000	3237000	2700000	0	0	0
000	000	000	000	000	000	000	000	000			
82675000	101747000	69318000	38150000	13913000	44757000	120825000	115660000	114075000	0	0	0
000	000	000	000	000	000	000	000	000			
23098000	39538000	21129000	22058000	19837000	53137000	45156000	59375000	74266000	0	0	0
000	000	000	000	000	000	000	000	000			
10840000	8713000	10533000	5088000	3113000	3900000	15928000	11826000	14433000	0	0	0
000	000	000	000	000	000	000	000	000			
6012000	10604000	10430000	35574000	31633000	55071000	41586000	42237000	65501000	0	0	0
000	000	000	000	000	000	000	000	000			



<b>Inputs - A</b>											
<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>
<b>NI</b>			<b>NI_t-1</b>			<b>FFO</b>			<b>Y</b>		
8530000	4334000	12461000	5691000	2769000	9867000	17821000	13276000	13768000	0	0	0
000	000	000	000	000	000	000	000	000			
20879000	22769000	1462140	15022000	16504000	1305949	73305000	72900000	4585471	0	0	0
000	000	000	000	000	000	000	000	000			
5505000	2624000	-5454000	4059000	1926000	-5842000	5529000	1666000	-4112000	0	0	1
000	000	000	000	000	000	000	000	000			
6200000	6100000	6500000	5100000	4300000	5200000	8300000	900000	8400000	0	0	0
000	000	000	000	000	000	000	000	000			
10322000	-7259000	8056000	6222000	-6027000	4390000	11753000	-6235000000	8670000	0	0	0
000	000	000	000	000	000	000		000			
29591000	6245000	5855000	37704000	4839000	4522000	6476000	4655000	4557000	0	0	0
000	000	000	000	000	000	000	000	000			
33157000	30687000	2084000	26139000	24075000	15601000	33200000	30159000	55089000	0	0	0
000	000	000	000	000	000	000	000	000			
5162000	-549000	8379000	5162000	-1187000	-8114000	205476000	152948000	147351000	1	1	1
000	000	000	000	000	000	000	000	000			
887000	944000	796000	714000	686000	645000	957000	943000	900000	0	0	0
000	000	000	000	000	000	000	000	000			
9555000	5243000	34892000	4541000	-3103000	23570000	139406000	148255000	68412000	0	0	0
000	000	000	000	000	000	000	000	000			
3052000	1261000	1598000	2808000	1001000	1260000	-360000	-177000	161000	0	0	0
000	000	000	000	000	000	000	000	000			
14721000	13223000	11038000	11158000	9937000	8210000	42077000	39625000	35310000	0	0	0
000	000	000	000	000	000	000	000	000			
10850000	11371000	3519000	7188000	7402000	3050000	53781000	55823000	47431000	0	0	0
000	000	000	000	000	000	000	000	000			
1570000	2058000	1705000	1210000	1688000	1336000	1764000	2061000	2670000	0	0	0
000	000	000	000	000	000	000	000	000			
18078000	13057000	14769000	14093000	10474000	10910000	16161000	11527000	14039000	0	0	0
000	000	000	000	000	000	000	000	000			

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30008000	23718000	45593000	21513000	15027000	31162000	31705000	24239000	46549000	0	0	0
000	000	000	000	000	000	000	000	000			
7615000	7224000	5982000	5435000	4850000	4134000	8127000	7281000	6328000	0	0	0
000	000	000	000	000	000	000	000	000			
1624000	-1545000	-398000	1231000	-1615000	-528000	6950000	5812000	3843000	1	1	0
000	000	000	000	000	000	000	000	000			
41194000	34726000	26585000	30715000	25794000	20712000	127556000	121222000	91113000	0	0	0
000	000	000	000	000	000	000	000	000			
19228000	18844000	17851000	13126000	12910000	12510000	21750000	21059000	19235000	0	0	0
000	000	000	000	000	000	000	000	000			

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Table 15 - Inputs (B)

Company	Inputs - B								
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
	TA			GNP			TL		
<b>Holdsport Ltd.</b>	1398743 000	1318113 000	1250526 000	104.7	100	93.7	374691 000	341510 000	315821 000
<b>International Hotel Properties Ltd.</b>	113366 936	93636 166	16715 529	104.7	100	93.7	60859 713	41574 651	14338 655
<b>Evraz Highveld Steel &amp; Vanadium Ltd.</b>	3738000 000	3588000 000	3667000 000	104.7	100	93.7	2569000 000	2127000 000	1958000 000
<b>Moneyweb Holdings Ltd.</b>	22084 000	27396 000	28805 000	104.7	100	93.7	4537 000	4926 000	3318 000
<b>M-Fitec International Ltd.</b>	75576 000	778725 000	75312 000	104.7	100	93.7	1242 000	4149 000	2017 000
<b>Metmar Trading Ltd.</b>	1219340 000	1570338 000	1642228 000	104.7	100	93.7	925628 000	1127989 000	997826 000
<b>Rockcastle Global Real Estate Ltd.</b>	2079302 000	2326505 000	1606576 000	104.7	100	93.7	522664 000	1085377 000	623392 000
<b>Oakbay Resources and Energy Ltd.</b>	11229881 000	8308024 000	7339792 000	104.7	100	93.7	3311190 000	2575384 000	2597637 000
<b>The Pivotal Fund Ltd.</b>	13757896 000	10310153 886	2398168 549	104.7	100	93.7	7266960 000	5460650 100	1241029 300
<b>Lodestone Reit Ltd.</b>	1724961 000	1133769 000	1137942 000	104.7	100	93.7	198389 000	361437 000	747625 000
<b>Gooderson Leisure Corporation Ltd.</b>	304389 889	294975 693	273966 273	104.7	100	93.7	112914 080	103772 483	87808 888
<b>Giyani Gold Corporation</b>	2197 453	1052 187	1505 842	104.7	100	93.7	510 314	1233 823	2450 334
<b>Datacentrix Holdings Ltd.</b>	1185035 000	980918 000	962531 000	104.7	100	93.7	494301 000	368493 000	424588 000
<b>Ascension Properties Ltd.</b>	4331778 000	3903830 000	3823852 000	104.7	100	93.7	1668446 000	1601923 000	2951118 000
<b>Masonite Africa Ltd.</b>	1475861	1499149	604362	104.7	100	93.7	816085	843583	216571

	000	000	000				000	000	000
<b>Astrapak Ltd.</b>	1840507 000	2094539 000	2297724 000	104.7	100	93.7	763863 000	1019964 000	1082976 000
<b>Keaton Energy Holdings Ltd.</b>	1494811 387	1877369 117	1871867 382	104.7	100	93.7	1001968 490	1039111 491	934397 101
<b>Cadiz Holdings Ltd.</b>	6668993 000	6663913 000	5995861 000	104.7	100	93.7	6272488 000	6008536 000	5322952 000
<b>Illovo Sugar Ltd.</b>	15631500 000	14826500 000	13819800 000	104.7	100	93.7	8865300 000	7150800 000	6351200 000
<b>Infrasors Holdings Ltd.</b>	324130 000	326506 000	368337 000	104.7	100	93.7	173976 000	188573 000	227711 000

<b>Inputs - B</b>											
<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>
<b>WC</b>			<b>CL</b>			<b>CA</b>			<b>X</b>		
517330	301330	400637	141432	276944	121229	658762	578274	521866	0	0	0
000	000	000	000	000	000	000	000	000			
188	342	-5744	5848	5610	6905	6037	5952	1160	0	0	0
795	020	509	305	907	425	100	927	916			
276000	495000	697000	1796000	1370000	1169000	2072000	1865000	1866000	0	0	0
000	000	000	000	000	000	000	000	000			
15798	20484	24732	4537	4926	3318000	20335	25410	28050	0	0	0
000	000	000	000	000		000	000	000			
74163	74576	73295	1242	4149	2017	75405	78725	75312	0	0	0
000	000	000	000	000	000	000	000	000			
-67321	51773	183134	844062	1092625	917107	776741	1144398	1100241	0	0	0
000	000	000	000	000	000	000	000	000			
714566	-43154	30297	145800	150692	1068	860366	107538	31366	0	0	0
000	000	237	000	000	763	000	000	000			
-15972	16735	13402	280460	487415	431116	264488	504150	444518	0	0	0
000	000	000	000	000	000	000	000	000			
-483096	68056	279481	1076149	429611	51382	593053	497667	330863	0	0	0
000	000	422	000	000	104	000	000	526			
9336	-34740	87917	20947	46345	60532	30283	11605	148449	0	0	0
000	000	000	000	000	000	000	000	000			
-25681	-14569	-8491	49022	37479	29199	23340	22909	20708	0	0	0
431	219	089	271	039	969	840	820	880			
-56	-1008	-2364	510	1233	2450	453	225	86	0	1	1
447	204	145	314	823	334	867	619	189			
468	432	370	464	348	385	933	780	756	0	0	0
856	135	869	919	604	321	775	739	190			
-357149	-7934	-69090	619109	175267	170044	261960	167333	100954	0	0	0
000	000	000	000	000	000	000	000	000			
356559	326428	147913	231178	232518	92485	587737	558946	240398	0	0	0
000	000	000	000	000	000	000	000	000			

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172468	73870	201907	349087	398168	617284	521555	472038	819191	0	0	0
000	000	000	000	000	000	000	000	000			
-120314	-42932	-20668	394390	350946	280094	274075	308014	259426	0	0	0
585	082	649	142	531	984	557	449	335			
41096	154582	163282	54325	36183	84930	95421	190765	248212	0	0	0
000	000	000	000	000	000	000	000	000			
1629400	1957200	1894400	4187600	3396400	3030400	5817000	5353600	4924800	0	0	0
000	000	000	000	000	000	000	000	000			
7405	19171	6369	79552	62246	69827	86957	81417	76196	0	0	0
000	000	000	000	000	000	000	000	000			

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<b>Inputs - B</b>											
<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>	<b>Y1</b>	<b>Y2</b>	<b>Y3</b>
<b>NI</b>			<b>NI_t-1</b>			<b>FFO</b>			<b>Y</b>		
266053 000	304128 000	261839 000	191195 000	218776 000	187895 000	273688 000	308925 000	266744 000	0	0	0
2336 094	-723 581	-284 806	1904 558	-806 910	-284 806	3438 857	831 375	-284 806	1	1	1
-295000 000	-360000 000	-898000 000	-302000 000	-379000 000	-943000 000	23000 000	-293000 000	-529000 000	1	1	1
-4961 000	-3089 000	-2529 000	-4923 000	-3017 000	-2636 000	-6 175	-4044 000	-3371 000	1	1	1
868 000	1196 000	262 000	619 000	861 000	189 000	868 000	1196 000	262 000	0	1	1
-142155 000	-165714 000	-146649 000	-147059 000	-160778 000	-129422 000	-38505 000	34217 000	-38684 000	1	1	1
274929 000	10152000 000	142618 000	268091 000	10132 000	142011 000	277585 000	19523 000	164792 000	0	0	0
-85739 000	-38940 000	-236025 000	-68204 000	-38940 000	-236025 000	-51655 000	23172 000	-137624 000	1	1	1
1145732 000	620825 560	321404 290	833138 000	449302 221	258358 888	1528715 000	884437 717	394039 949	0	0	0
164372 000	96682 000	122880 000	162940 000	177662 000	100877 000	99972 000	127066 000	188613 000	0	0	0
5443 142	9911 545	8474 030	4119 742	7560 970	6342 830	17474 055	19985 000	10676 047	0	0	0
-1324 009	351 048	-11704 170	-1324 009	351 048	-11704 170	-1482 514	-1197 873	-11746 997	1	1	1
173480 000	146457 000	126464 000	123171 000	103477 000	88925 000	173480 000	146457 000	126464 000	0	0	0
515200 000	22920 000	210072 000	515200 000	22920 000	210072 000	366916 000	78028 000	291537 000	0	0	0

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126681	-27569	-93089	104142	-41741	-70614	152900	31604	-92089	1	0	0
000	000	000	000	000	000	000	000	000			
21567	3855	-42936	6680	-11036	-30571	44289	61511	40935	1	0	0
000	000	000	000	000	000	000	000	000			
-170667	-12889	102397	-168499	-71854	64422	-116507	36853	150130	0	0	0
256	063	578	627	907	088	434	506	955			
-269381	10132	8912	-251276	7800	5109	-240047	14099	20411	0	0	0
000	000	000	000	000	000	000	000	000			
1007000	1331800	1605300	672500	943800	1118500	1410200	1655100	1886900	0	0	0
000	000	000	000	000	000	000	000	000			
11344	184	-320684	15360	4907	-305608	20148	15125	-27966	0	1	1
000	000	000	000	000	000	000	000	000			

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Table 16 - Values (A)

Company	Values - A											
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
	Value 1			Value 2			Value 3			Value 4		
<b>Anheuser-Bush InBev</b>	9.346	9.412	9.157	0.690	0.685	0.660	-0.885	0.068	-0.555	0.148	0.155	0.211
<b>Barclays Africa Group</b>	10.047	10.066	9.122	0.898	0.907	0.883	0.121	0.079	0.820	0.010	0.197	0.091
<b>Anglo American</b>	8.717	8.700	8.751	0.471	0.515	0.580	0.497	0.476	0.576	0.135	0.130	0.111
<b>Aspen</b>	9.046	9.018	8.975	0.629	0.593	0.614	0.087	0.433	0.333	0.299	0.202	0.247
<b>BHP Billiton</b>	9.048	9.075	9.124	0.464	0.495	0.434	0.460	0.303	0.215	0.097	0.104	0.103
<b>British American Tobacco</b>	9.129	8.600	8.527	0.567	0.789	0.840	-0.113	0.041	0.082	0.110	0.226	0.286
<b>FirstRand</b>	10.066	10.060	10.053	0.904	0.906	0.907	0.801	0.787	0.768	0.015	0.016	0.018
<b>Glencore</b>	9.112	9.096	9.137	0.635	0.649	0.678	0.102	0.001	0.031	0.326	0.348	0.318
<b>Mondi</b>	7.838	7.864	7.839	0.440	0.494	0.507	0.258	0.182	0.252	0.212	0.262	0.225
<b>MTN</b>	9.365	9.429	9.525	0.611	0.608	1.000	-0.087	0.024	0.062	0.269	0.289	0.285
<b>Naspers</b>	8.321	8.223	8.140	0.300	0.363	0.466	0.481	0.368	0.192	0.134	0.122	0.169
<b>Nedbank</b>	9.936	9.954	9.963	0.918	0.925	0.930	0.684	0.880	0.608	0.042	0.015	0.052
<b>Old Mutual</b>	9.866	9.859	9.821	0.943	0.940	0.923	0.512	0.666	0.285	0.029	0.027	0.086
<b>Richemont</b>	8.285	8.304	8.339	0.299	0.197	0.226	0.681	0.737	0.730	0.252	0.155	0.191
<b>Sanlam</b>	9.813	9.789	9.857	0.898	0.897	0.911	0.145	0.251	0.159	0.052	0.051	0.082
<b>Sasol</b>	9.581	9.592	9.538	0.455	0.456	0.393	0.407	0.615	0.612	0.131	0.106	0.128
<b>Shoprite</b>	8.726	8.681	8.668	0.502	0.560	0.567	0.147	0.072	0.238	0.475	0.529	0.438
<b>South32</b>	8.148	8.126	8.218	0.305	0.295	0.288	0.597	0.484	0.406	0.118	0.103	0.110
<b>Standard Bank</b>	10.287	10.290	10.326	0.906	0.908	0.910	0.527	0.533	0.325	0.073	0.066	0.092
<b>Vodacom</b>	8.889	8.896	8.881	0.717	0.707	0.696	0.079	0.067	-0.050	0.329	0.327	0.373

Values - A														
Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
Value 5			Value 6			Value 7			Value 8			Value 9		
0	0	0	0.037	0.017	0.093	0.111	0.075	0.155	0	0	0	0.200	0.220	0.116
0	0	0	0.018	0.020	0.012	0.070	0.069	0.042	0	0	0	0.163	0.160	0.056
0	0	0	0.101	0.052	-0.103	0.215	0.065	-0.134	0	0	1	0.151	0.153	0.034
0	0	0	0.044	0.058	0.074	0.113	0.015	0.155	0	0	0	0.097	0.173	0.111
0	0	0	0.088	-0.061	0.065	0.217	-0.106	0.160	0	0	0	0.248	-0.093	0.295
0	0	0	0.210	0.157	0.186	0.081	0.148	0.172	0	0	0	-0.121	0.127	0.128
0	0	0	0.027	0.027	0.002	0.030	0.029	0.057	0	0	0	0.118	0.121	-0.764
0	0	0	0.038	-0.004	0.065	2.385	1.892	1.691	1	1	1	0.000	0.368	1.000
0	0	0	0.123	0.129	0.123	0.302	0.261	0.274	0	0	0	0.108	0.158	0.105
0	0	0	0.039	0.020	0.111	0.941	0.907	0.218	0	0	0	0.356	1.000	0.194
0	0	0	0.139	0.075	0.124	-0.055	-0.029	0.027	0	0	0	0.042	0.115	0.118
0	0	0	0.016	0.015	0.013	0.051	0.048	0.044	0	0	0	0.138	0.142	0.147
0	0	0	0.014	0.016	0.006	0.074	0.082	0.083	0	0	0	0.203	0.211	0.071
0	0	0	0.078	0.102	0.083	0.293	0.520	0.577	0	0	0	0.129	0.099	0.121
0	0	0	0.027	0.021	0.022	0.026	0.021	0.023	0	0	0	0.124	0.110	0.150
0	0	0	0.075	0.061	0.141	0.174	0.136	0.366	0	0	0	0.165	0.224	0.188
0	0	0	0.137	0.150	0.137	0.291	0.271	0.256	0	0	0	0.167	0.197	0.183
0	0	0	0.110	-0.116	-0.026	1.545	1.471	0.863	1	1	0	0.138	0.022	0.140
0	0	0	0.020	0.018	0.013	0.069	0.068	0.051	0	0	0	0.146	0.148	0.124
0	0	0	0.237	0.239	0.250	0.374	0.378	0.387	0	0	0	0.189	0.187	0.176

Table 17 - Values (B)

Company	Values - B											
	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
	Value 1			Value 2			Value 3			Value 4		
<b>Holdsport Ltd.</b>	7.126	7.120	7.125	0.268	0.259	0.253	0.785	0.521	0.768	0.101	0.210	0.097
<b>International Hotel Properties Ltd.</b>	6.035	5.971	5.251	0.537	0.444	0.858	0.031	0.057	-4.948	0.052	0.060	0.413
<b>Evrax Highveld Steel &amp; Vanadium Ltd.</b>	7.553	7.555	7.593	0.687	0.593	0.534	0.133	0.265	0.374	0.480	0.382	0.319
<b>Moneyweb Holdings Ltd.</b>	5.324	5.438	5.488	0.205	0.180	0.115	0.777	0.806	0.882	0.205	0.180	0.115
<b>M-Fitec International Ltd.</b>	5.858	6.891	5.905	0.016	0.005	0.027	0.984	0.947	0.973	0.016	0.005	0.027
<b>Metmar Trading Ltd.</b>	7.066	7.196	7.244	0.759	0.718	0.608	-0.087	0.045	0.166	0.692	0.696	0.558
<b>Rockcastle Global Real Estate Ltd.</b>	7.298	7.367	7.234	0.251	0.467	0.388	0.831	-0.401	0.966	0.070	0.065	0.001
<b>Oakbay Resources and Energy Ltd.</b>	8.030	7.919	7.894	0.295	0.310	0.354	-0.060	0.033	0.030	0.025	0.059	0.059
<b>The Pivotal Fund Ltd.</b>	8.119	8.013	7.408	0.528	0.530	0.517	-0.815	0.137	0.845	0.078	0.042	0.021
<b>Lodestone Reit Ltd.</b>	7.217	7.055	7.084	0.115	0.319	0.657	0.308	-2.994	0.592	0.012	0.041	0.053
<b>Gooderson Leisure Corporation Ltd.</b>	6.463	6.470	6.466	0.371	0.352	0.321	-1.100	-0.636	-0.410	0.161	0.127	0.107
<b>Giyani Gold Corporation</b>	4.322	4.022	4.206	0.232	1.173	1.627	-0.124	-4.469	-27.430	0.232	1.173	1.627
<b>Datacentrix Holdings Ltd.</b>	7.054	6.992	7.012	0.417	0.376	0.441	0.502	0.553	0.490	0.000	0.000	0.000
<b>Ascension Properties Ltd.</b>	7.617	7.591	7.611	0.385	0.410	0.772	-1.363	-0.047	-0.684	0.143	0.045	0.044
<b>Masonite Africa Ltd.</b>	7.149	7.176	6.810	0.553	0.563	0.358	0.607	0.584	0.615	0.157	0.155	0.153
<b>Astrapak Ltd.</b>	7.245	7.321	7.390	0.415	0.487	0.471	0.331	0.156	0.246	0.190	0.190	0.269
<b>Keaton Energy Holdings Ltd.</b>	7.155	7.274	7.301	0.670	0.553	0.499	-0.439	-0.139	-0.080	0.264	0.187	0.150
<b>Cadiz Holdings Ltd.</b>	7.804	7.824	7.806	0.941	0.902	0.888	0.431	0.810	0.658	0.008	0.005	0.014
<b>Illovo Sugar Ltd.</b>	8.174	8.171	8.169	0.567	0.482	0.460	0.280	0.366	0.385	0.268	0.229	0.219
<b>Infrasors Holdings Ltd.</b>	6.491	6.514	6.595	0.537	0.578	0.618	0.085	0.235	0.084	0.245	0.191	0.190

Values - B														
Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3	Y1	Y2	Y3
Value 5			Value 6			Value 7			Value 8			Value 9		
0	0	0	0.190	0.231	0.209	0.730	0.905	0.845	0	0	0	0.164	0.163	0.164
0	0	0	0.021	-0.008	-0.017	0.057	0.020	-0.020	0	0	0	0.102	0.054	0.000
0	0	0	-0.079	-0.100	-0.245	0.009	-0.138	-0.270	0	0	1	0.012	0.026	0.024
0	0	0	-0.225	-0.113	-0.088	-0.001	-0.821	-1.016	0	0	0	-0.004	-0.012	0.021
0	0	0	0.011	0.002	0.003	0.699	0.288	0.130	0	0	0	0.167	0.163	0.162
0	0	0	-0.117	-0.106	-0.089	-0.042	0.030	-0.039	0	0	0	0.017	-0.015	-0.062
0	0	0	0.132	0.004	0.089	0.531	0.018	0.264	0	0	0	0.013	0.001	0.002
0	0	0	-0.008	-0.005	-0.032	-0.016	0.009	-0.053	1	1	1	-0.114	0.000	0.000
0	0	0	0.083	0.060	0.134	0.210	0.162	0.318	0	0	0	0.158	0.160	0.109
0	0	0	0.095	0.085	0.108	0.504	0.352	0.252	0	0	0	0.004	-0.295	0.098
0	0	0	0.018	0.034	0.031	0.155	0.193	0.122	0	0	0	0.138	0.135	0.144
0	0	0	-0.603	0.334	-7.773	-2.905	-0.971	-4.794	0	0	0	0.000	0.000	0.000
0	0	0	0.146	0.149	0.131	0.351	0.397	0.298	0	0	0	0.170	0.172	0.174
0	0	0	0.119	0.006	0.055	0.220	0.049	0.099	0	0	0	0.000	0.000	0.000
0	0	0	0.086	-0.018	-0.154	0.187	0.037	-0.425	0	0	0	0.098	0.204	-0.137
0	0	0	0.012	0.002	-0.019	0.058	0.060	0.038	0	0	0	0.527	1.000	-0.168
0	0	0	-0.114	-0.007	0.055	-0.116	0.035	0.161	0	0	0	-0.006	0.696	0.228
0	0	0	-0.040	0.002	0.001	-0.038	0.002	0.004	1	1	0	-0.035	0.130	0.271
0	0	0	0.064	0.090	0.116	0.159	0.231	0.297	0	0	0	0.199	0.171	0.179
0	0	0	0.035	0.001	-0.871	0.116	0.080	-0.123	0	0	0	-0.150	-0.928	-0.024

Table 18 - O-score (A)

Company	O-score - A			Average	Y1	Y2	Y3	Average	Coefficients
	Y1	Y2	Y3						
<b>Anheuser-Bush InBev</b>	-0.07972	-1.39894	-0.81762	-0.76543	48%	20%	31%	33%	-1.32
<b>Barclays Africa Group</b>	-0.42316	-0.30069	-1.00614	-0.57666	40%	43%	27%	36%	-0.407
<b>Anglo American</b>	-3.44171	-2.74851	-1.43974	-2.54332	3%	6%	19%	9%	6.03
<b>Aspen</b>	-1.6696	-2.27655	-2.24201	-2.06272	16%	9%	10%	12%	-1.43
<b>BHP Billiton</b>	-3.59045	-2.06807	-3.31761	-2.99204	3%	11%	3%	6%	0.0757
<b>British American Tobacco</b>	-2.02743	-0.81532	-0.64144	-1.1614	12%	31%	34%	26%	-1.72
<b>FirstRand</b>	-1.29218	-1.25514	-0.75142	-1.09958	22%	22%	32%	25%	-2.37
<b>Glencore</b>	-5.49006	-4.44505	-4.45491	-4.79667	0%	1%	1%	1%	-1.83
<b>Mondi</b>	-3.11164	-2.64549	-2.64291	-2.80001	4%	7%	7%	6%	0.285
<b>MTN</b>	-3.30216	-3.72813	0.003067	-2.34241	4%	2%	50%	19%	-0.521
<b>Naspers</b>	-3.82905	-3.18063	-2.48611	-3.16526	2%	4%	8%	5%	
<b>Nedbank</b>	-1.0071	-1.24777	-0.81765	-1.02417	27%	22%	31%	27%	
<b>Old Mutual</b>	-0.65518	-0.91267	-0.35205	-0.63997	34%	29%	41%	35%	
<b>Richemont</b>	-4.62967	-5.80121	-5.69349	-5.37479	1%	0%	0%	1%	
<b>Sanlam</b>	-0.27965	-0.39343	-0.23354	-0.30221	43%	40%	44%	43%	
<b>Sasol</b>	-3.62829	-3.85349	-4.80153	-4.09444	3%	2%	1%	2%	
<b>Shoprite</b>	-2.9606	-2.49751	-2.62217	-2.69343	5%	8%	7%	6%	
<b>South32</b>	-6.5163	-5.67373	-5.09411	-5.76138	0%	0%	1%	0%	
<b>Standard Bank</b>	-1.04156	-1.0336	-0.68384	-0.91966	26%	26%	34%	29%	
<b>Vodacom</b>	-2.04947	-2.10256	-2.02929	-2.06044	11%	11%	12%	11%	
	<b>-2.55125</b>	<b>-2.41892</b>	<b>-2.10623</b>	<b>-2.3588</b>	<b>15%</b>	<b>15%</b>	<b>20%</b>	<b>16%</b>	

Table 19 - O-score (B)

Company	O-score - B			Average	Default probability			Average	Coefficients
	Y1	Y2	Y3		Y1	Y2	Y3		
Holdsport Ltd.	-5.59302	-5.67202	-5.91514	-5.72673	0%	0%	0%	0%	-1.32
International Hotel Properties Ltd.	-0.785	-1.19732	8.899257	2.305649	31%	23%	100%	52%	-0.407
Evraz Highveld Steel & Vanadium Ltd.	-0.2393	-0.69434	-0.35339	-0.42901	44%	33%	41%	40%	6.03
Moneyweb Holdings Ltd.	-2.8066	-1.81236	-2.05453	-2.2245	6%	14%	11%	10%	-1.43
M-Fitec International Ltd.	-6.40389	-6.06291	-5.28185	-5.91622	0%	0%	1%	0%	0.0757
Metmar Trading Ltd.	0.901508	0.273081	-0.48498	0.22987	71%	57%	38%	55%	-1.72
Rockcastle Global Real Estate Ltd.	-5.24874	-0.97012	-4.00099	-3.40661	1%	27%	2%	10%	-2.37
Oakbay Resources and Energy Ltd.	-2.33117	-2.43739	-1.97925	-2.24927	9%	8%	12%	10%	-1.83
The Pivotal Fund Ltd.	-0.93306	-2.10269	-3.37628	-2.13734	28%	11%	3%	14%	0.285
Lodestone Reit Ltd.	-5.15396	1.323315	-1.85335	-1.89467	1%	79%	14%	31%	-0.521
Gooderson Leisure Corporation Ltd.	-0.52589	-1.41499	-1.79531	-1.2454	37%	20%	14%	24%	
Giyani Gold Corporation	5.261038	11.57879	73.32197	30.05393	99%	100%	100%	100%	
Datacentrix Holdings Ltd.	-3.47121	-3.86261	-3.16238	-3.49873	3%	2%	4%	3%	
Ascension Properties Ltd.	-0.82134	-1.9672	0.9072	-0.62711	31%	12%	71%	38%	
Masonite Africa Ltd.	-2.3482	-1.80233	-1.58421	-1.91158	9%	14%	17%	13%	
Astrapak Ltd.	-2.63306	-2.20841	-1.75482	-2.19876	7%	10%	15%	10%	
Keaton Energy Holdings Ltd.	0.944385	-1.14045	-1.69829	-0.63145	72%	24%	15%	37%	
Cadiz Holdings Ltd.	1.028837	-0.0163	-0.23531	0.259076	74%	50%	44%	56%	
Illovo Sugar Ltd.	-2.15479	-2.96808	-3.31903	-2.81397	10%	5%	3%	6%	
Infrasors Holdings Ltd.	-1.04488	-0.4756	1.919362	0.132962	26%	38%	87%	51%	
	<b>-1.71792</b>	<b>-1.1815</b>	<b>2.309933</b>	<b>-0.19649</b>	<b>28%</b>	<b>26%</b>	<b>30%</b>	<b>28%</b>	

Table 20 - Liquidity accuracy (A)

Liquidity Accuracy - A										
Company	CR	S/D	QR	S/D	RT	S/D	PT	S/D	IT	S/D
Anheuser-Bush InBev	0.7927	D	0.6887	D	34.4745	S	265.3331	D	70.4942	D
Barclays Africa Group	2.2979	S	1.9320	S	11.7314	S	56.5946	S	55.7824	D
Anglo American	2.0843	S	1.4612	S	29.8002	S	74.2150	D	69.1510	D
Aspen	1.1696	S	0.7776	D	90.2461	D	75.7646	D	22.8689	S
BHP Billiton	1.6691	S	1.5871	S	20.8323	S	46.1756	S	46.3504	S
British American Tobacco	1.3179	S	0.5146	D	63.9242	D	87.5307	D	31.1721	S
FirstRand	1.6660	S	1.5151	S	49.4698	S	227.4123	D	14.2148	S
Glencore	1.0524	S	0.5807	D	23.4873	S	49.1873	S	44.5962	S
Mondi	1.3023	S	0.7728	D	47.2849	S	50.4116	S	80.0658	D
MTN	1.0034	S	0.8642	S	52.9152	D	87.4480	D	67.2777	D
Naspers	1.5820	S	1.4928	S	23.8145	S	46.5070	S	20.5370	S
Nedbank	1.1028	S	0.2134	D	37.6748	S	10.8035	S	61.5538	D
Old Mutual	0.5348	D	0.5006	D	26.2177	S	44.1693	S	21.1002	S
Richemont	2.6404	S	1.6656	S	23.7181	S	59.1951	S	35.4156	S
Sanlam	1.0838	S	0.6371	D	17.1612	S	66.8757	D	74.5003	D
Sasol	2.3681	S	1.7520	S	84.4695	D	55.8729	S	22.9718	S
Shoprite	1.1872	S	0.5329	D	48.3192	S	39.9728	S	56.6050	D
South32	3.1978	S	2.4691	S	33.1245	S	42.1248	S	36.3554	S
Standard Bank	1.1960	S	0.4183	D	43.9853	S	29.4806	S	46.6248	S
Vodacom	1.0367	S	0.9843	S	44.3968	S	10.4165	S	16.2405	S
<b>Total Safe</b>		<b>18</b>		<b>10</b>		<b>16</b>		<b>13</b>		<b>12</b>
<b>Accuracy</b>		<b>90%</b>		<b>50%</b>		<b>80%</b>		<b>65%</b>		<b>60%</b>

Legend	
Safe	S
Distress	D
Rules of Thumb	
Current ratio	1
Quick ratio	0.8
Receivables turnover	50
Payables turnover	60
Inventory turnover	50

Table 21 - Liquidity accuracy (B)

Liquidity Accuracy - B										
Company	CR	S/D	QR	S/D	RT	S/D	PT	S/D	IT	S/D
Holdspport	3.6835	S	0.9198	D	6.0822	S	55.39	S	182.5	D
International Hotel Properties	0.7538	D	0.7522	D	27.6717	S	196.35	D	7.651	S
Evraz Highveld Steel & Vanadium	1.3704	D	0.5778	D	21.0930	S	37.39	S	55.44	D
Moneyweb Holdings	6.0314	S	1.9365	S	39.3537	S	77.90	D	1491	D
M-Fitec International	39.0085	S	39.0085	S	0.0000	D	0.00	D	0	D
Metmar Trading	1.0558	D	0.5650	D	92.5898	D	53.29	S	98.58	D
Rockcastle Global Real Estate	2.2147	S	1.4237	S	116.065	D	1178.2	D	180.5	D
Oakbay Resources and Energy	1.0028	D	0.4921	D	54.1932	D	155.82	D	359.4	D
The Pivotal Fund	0.5698	D	0.5698	D	3.6304	S	171.61	D	0	D
Lodestone Reit	1.3828	D	1.3828	S	11.0014	S	37.35	S	0	D
Gooderson Leisure Corporation	0.5989	D	0.5438	D	30.1088	S	101.00	D	35.75	S
Giyani Gold Corporation	0.3691	D	0.3691	D	45.2888	S	507.13	D	0	D
Datacentrix Holdings	2.0702	S	1.8911	S	78.6428	D	47.85	S	16.59	S
Ascension Properties	0.6572	D	0.5715	D	20.4966	S	72.55	D	133.6	D
Masonite Africa	2.5152	S	1.5589	S	45.2356	S	31.73	S	54.10	D
Astrapak	1.3356	D	0.9033	D	73.9499	D	97.33	D	71.84	D
Keaton Energy Holdings	0.8329	D	0.7088	D	38.5152	S	56.85	S	15.62	S
Cadiz Holdings	3.3171	S	3.3171	S	30.6600	S	340.51	D	0	D
Illovo Sugar	1.5302	S	1.2413	S	32.8953	S	44.69	S	44.87	S
Infrasors Holdings	1.1641	D	0.9543	D	57.2894	D	60.80	D	20.68	S
<b>Total Distressed</b>		<b>12</b>		<b>12</b>		<b>7</b>		<b>12</b>		<b>14</b>
<b>Accuracy</b>		<b>60%</b>		<b>60%</b>		<b>35%</b>		<b>60%</b>		<b>70%</b>

Legend	
Safe	S
Distress	D
Rules of Thumb	
Current ratio	1.5
Quick ratio	1
Receivables turnover	50
Payables turnover	60
Inventory turnover	50

Table 23 - O-score accuracy (A)

O-score Accuracy - A		
Company	O-score	S/D
Anheuser-Bush InBev	-0.76543	S
Barclays Africa Group	-0.57666	S
Anglo American	-2.54332	S
Aspen	-2.06272	S
BHP Billiton	-2.99204	S
British American Tobacco	-1.1614	S
FirstRand	-1.09958	S
Glencore	-4.79667	S
Mondi	-2.80001	S
MTN	-2.34241	S
Naspers	-3.16526	S
Nedbank	-1.02417	S
Old Mutual	-0.63997	S
Richemont	-5.37479	S
Sanlam	-0.30221	S
Sasol	-4.09444	S
Shoprite	-2.69343	S
South32	-5.76138	S
Standard Bank	-0.91966	S
Vodacom	-2.06044	S
<b>Total Safe</b>		<b>20</b>
<b>Accuracy</b>		<b>100%</b>

Table 22 - O-score accuracy (B)

O-score Accuracy - B		
Company	O-score	S/D
Holdsport	-5.72673	S
International Hotel Properties	2.305649	D
Evrz Highveld Steel & Vanadium	-0.42901	S
Moneyweb Holdings	-2.2245	S
M-Fitec International	-5.91622	S
Metmar Trading	0.22987	D
Rockcastle Global Real Estate	-3.40661	S
Oakbay Resources and Energy	-2.24927	S
The Pivotal Fund	-2.13734	S
Lodestone Reit	-1.89467	S
Gooderson Leisure Corporation	-1.2454	S
Giyani Gold Corporation	30.05393	D
Datacentrix Holdings	-3.49873	S
Ascension Properties	-0.62711	S
Masonite Africa	-1.91158	S
Astrapak	-2.19876	S
Keaton Energy Holdings	-0.63145	S
Cadiz Holdings	0.259076	D
Illovo Sugar	-2.81397	S
Infrasors Holdings	0.132962	D
<b>Total Distressed</b>		<b>5</b>
<b>Accuracy</b>		<b>25%</b>